

**Arizona Department of Economic Security
Division of Developmental Disabilities
Arizona Early Intervention Program**

EI REDESIGN

Methodology and Assumptions
Rate Setting

**DRAFT
FOR PUBLIC COMMENT**

Revised August 11, 2006

Revisions Since Last Posting:

This document was originally posted on July 18, 2006. Changes incorporated into this document are as follows:

- The Special Instruction Independent Model uses the assumption consistent with the Arizona statewide hourly wage for Special Education Teachers, Preschool, Kindergarten, and Elementary School (SOC Code 25-2041), taken from the Bureau of Labor and Statistics (BLS) as of May 2004. BLS provides annual salary information to determine the hourly wage for the Independent Model. Initially, this salary information was assumed to be an annual wage, and used 2,080 hours to determine the starting hourly wage for the Independent Model. However, because this rate is for Special Education Teachers, this method has since been revised to reflect the length of a typical school year, approximately 9.25 months, rather than a full working year. Therefore, the annual salary information utilizes 1,600 hours to determine the hourly wage for the Independent Model.
- Based upon the new Independent Models, conforming changes were made through this document.
- Specific pages affected by the above revisions include:
 - Pages 18-21: Special Instruction Rate Models and resulting Special Instruction Rates.
 - Pages 23-25: Special Billing Situations including Team Lead and Conferencing Rates.

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Introduction

The Arizona Department of Economic Security, Division of Developmental Disabilities (Division or DDD) and the Department of Economic Security, Arizona Early Intervention Program (AzEIP) have engaged in a redesign process for services to children birth to three and their families. The purposes of the Redesign Project are to:

- Consolidate the separate service delivery systems of each program by merging the provider networks through a new procurement
- Institute a new team based approach to service delivery that enhances families' confidence and competence to support their children and facilitate learning and engagement in everyday routines and relationships
- Improve the outcomes for families and their young children

With respect to the consolidation of the separate service delivery systems, the Redesign Project is merging the services delivery systems of the Division and AzEIP into one network. This will be accomplished through a Request for Qualified Vendors Application issued by the Division later in the calendar year. Successful Qualified Vendors will provide services to the eligible children birth to three from both programs.

In consolidating the networks, the Redesign Project has established the following goals:

- Provide for a single, consistent service delivery model and reimbursement structure that supports team-based practices
- Establish a uniform and competitive rate schedule to compensate core team service providers
- Improve recruitment and retention of therapists by increasing therapy rates and establishing a rate structure that promotes provider capacity in rural and other hard to serve areas of the State

The Project developed and adopted a consistent rate setting methodology across all disciplines to be included in the Team Based approach to serving eligible children. This methodology is based upon the independent model methodology that the Division has had in place for some years and is similar to the approach that is used by both the AHCCCS Administration (for home and community based services) and the Division of Behavioral Health Services of the Arizona Department of Health Services.

Based on the Team Based concept, the following services were identified as needing rate models developed for the unique needs of the Redesigned Early Intervention Program:

- ❑ Occupational Therapy Services
- ❑ Physical Therapy Services
- ❑ Speech Therapy Services
- ❑ Psychological Services
- ❑ Social Work

- ❑ Special Instruction
- ❑ Service Coordination
- ❑ Team Lead
- ❑ Conference

This document outlines the methodology and assumptions used in the development of the rate models and schedules for the Redesign Project. In general terms the independent model approach to rate setting considers:

- The market salaries of each discipline based on national and state data
- The employee related expenses (ERE) associated with employment (e.g. taxes, health care benefits, vacation and sick leave, etc.)
- Employee duties and tasks that reduce the employee's billable or productive time (e.g. training, travel, etc)
- Other costs of providing services (e.g. administration, facility costs, etc.)

This document begins with a discussion of Sources and General Assumptions, follows with a discussion of Rate Schedule Features and then presents a discussion of the Independent Models developed for therapies and non-therapy services included in the redesign. Following the discussion of the Models, there is a section on the Special Billing Situations. Appendices are included that display the Tiers and Zip Codes (Appendices 1 & 2), the independent rate models (Appendix 3) and the Geographic Area Maps (Appendix 4).

Sources and General Assumptions

This section presents the data sources and general assumptions that are used in developing the independent models. Also included is a review of the derivation of the Employee Related Expense (ERE) factor used in the models.

Data Sources

The following data sources were used as inputs to the models:

- ❑ Hourly wage information was obtained from the Bureau of Labor Statistics (BLS) for the hourly wages for specific occupations. The BLS information was as of May of 2004, obtained in 2005. In the majority of cases, the wage data was obtained from the BLS website for the mean hourly wage in Arizona. In some instances (e.g., Social Work), 25th and 75th percentile of hourly wages were used in models to differentiate between services that require different levels of education. All wage data was inflated to December 2006, mid-point of SFY 07.
- ❑ Inflation data was obtained from Global Insight (Q3 2005, Table 6.5CY: *Home Health Agency Market Basket*) to inflate wages to December 2006.
- ❑ The Arizona Department of Administration, General Accounting Office, Technical Bulletin No. 05-13, published September 29, 2005, was used to determine the mileage reimbursement.
- ❑ The *FY 2006 Appropriations Report* was used to determine the cost per square foot of provider-used facility. This report was published by the Arizona Joint Legislative Budget Committee in July 2005.
- ❑ Health insurance premium amounts effective from 10/1/05 to 9/30/06 paid by the State of Arizona for its employees were used in the calculation of the ERE model. Premium amounts are available from (<http://www.benefitoptions.az.gov/liaison/Docs/081805liaisonmanualrates26pays.pdf>).

In addition to the quantitative data listed above, the Division's and AzEIP's service manuals and service specifications were reviewed. The purpose of this review was to ensure that model assumptions are in line with the service objectives, provider qualifications and units of service.

In the development of the models, the Redesign Team (that included staff from the Division and from AzEIP) also conducted a series of focus groups. The purpose of the focus groups was to better understand the productivity factors and cost drivers facing the therapy providers. In addition, the Redesign Team conducted an online survey to solicit additional input from therapy providers on productivity and elements of cost of services.

Both the focus groups and the on line survey were used in developing and validating model assumptions.

General Assumptions

The following general assumptions were made for independent models:

- ☐ Employee related expenses (ERE) were assumed to be 30 percent of respective hourly wages for each service category. Refer to the *Employee-Related Expenses Assumptions* section (following) for the ERE model and discussion.
- ☐ Total hours were assumed to be 8 hours per day and 2,080 hours per year.
- ☐ Where applicable, mileage reimbursement was assumed to be 40.5 cents per mile.
- ☐ Where applicable, cost per square foot of rental/leased office space was assumed to be \$15.50 per square foot (from FY 2006 Appropriations Report, as indicated in *Sources*).
- ☐ Where applicable, 3 years of amortization were assumed for the cost of equipment.
- ☐ Administrative overhead was assumed to be 10 percent of the total non-travel cost.

Employee-Related Expenses Assumptions

A 30% ERE rate was used in all the models. The thirty percent was derived from the following information:

Employee-Related Assumptions (Using Sample of Base Model Wages)

		OT/PT/ST	Psychological Service	Social Work (BSW)
Hourly Rate		\$33.61	\$27.14	\$13.63
Annual Wage		\$69,906	\$56,453	\$28,340
FUTA / SUTA	2.80%	\$196 0.28%	\$196 0.35%	\$196 0.69%
FICA (3)	7.65%	\$5,348 7.65%	\$4,319 7.65%	\$2,168 7.65%
Legally required benefits	10.45%	\$5,544 7.93%	\$4,515 8.00%	\$2,364 8.34%
Vacation	80 hrs/yr	\$2,689 3.85%	\$2,171 3.85%	\$1,090 3.85%
Sick Leave	48 hrs/yr	\$1,613 2.31%	\$1,303 2.31%	\$654 2.31%
Holidays	72 hrs/yr	\$2,420 3.46%	\$1,954 3.46%	\$981 3.46%
Health Insurance	\$356	\$4,268 6.11%	\$4,268 7.56%	\$4,268 15.06%
Total ERE per employee		\$16,534 23.65%	\$14,211 25.17%	\$9,357 33.02%

These ERE assumptions do not include factors for part-time employees and turnover. At 20% for each of these factors, ERE is reduced to a range of 18.0% to 24.1%

Impact of 20% Part-Time and 20% Turnover on ERE per Employee

	OT/PT/ST	Psychological Service	Social Work (BSW)
ERE without P/T and Turnover	23.65%	25.17%	33.02%
ERE adjusted for P/T and Turnover*	17.99%	18.99%	24.13%
Difference	5.66%	6.18%	8.88%

* Formula for calculating ERE after P/T and Turnover:

$$= (\text{Legally required benefits} + (\text{Other benefits} * (1 - \text{P/T percent}) * (1 - \text{Turnover percent}))) / \text{Annual wage}$$

Example:

$$= (\$5,544 + (\$10,990 * (80\%) * (80\%))) / \$69,906 = (\$5,544 + \$7,034) / \$69,906 = 17.99\%$$

The wages used in the ERE tables above reflect the wages used in the rate models for different services. The health insurance premium is based on single person coverage that the State of Arizona pays for its employees in the Central Region for 3 out of 5 plans.

Rate Schedule Features

This section of the document presents information related to features of the rate schedule. Included is a discussion of the setting in which the service is delivered, the underserved adjustment factor, and the multiple client adjustment.

Setting

For each service, a “base model” was created based on a clinical setting, then adjusted to allow for natural setting related expenses including travel.

A “clinical setting” includes the office or central location of the provider and generally requires the consumer to travel to the provider specifically to receive the service.

A “natural setting” is a setting that is natural or normal to the consumer’s age peers who have no disabilities; this includes the home and community settings such as parks, restaurants, day care, etc, in which consumers without disabilities participate. The natural environment for each family is defined by the existing and desired routine and activities of each family rather than by creating new activities or routines that the family would not have participated in without early intervention.

The rate schedules for Early Intervention contain rates for both the clinical and natural settings for Therapy Providers. Therapy Providers will bill the Division the appropriate rate based on the setting in which the service was delivered. The rates for all other providers are based on the natural setting.

Underserved Area - Tiers

One of the goals of the rate setting process was to institute a rate system that encouraged the establishment of provider practices in areas of the State that have traditionally been difficult to serve. The current rate system for therapies was examined against this goal. It was concluded that the current system may have provided an incentive for the delivery of services in an area – because the rates increased in proportion to the miles traveled – but did not provide an incentive to providers to establish their practices in a difficult to serve area.

In order to establish and maintain provider capacity in rural and hard-to-serve areas of the State, the proposed rate schedules include a tier system. This system incrementally increases the base rate for a service to reflect the perceived difficulty in serving the area.

The determination of the perceived difficulty to serve an area was a two step process. The first step was the analysis of provider locations within the state, the measurement of the distance from the center of each zip code to each provider, and the number and percentage of the units of service delivered in the zip code. For example:

Zip Code 85736 had 76.7% of its units served by a provider within 50 miles and 23.3% of its units served by a provider greater than 50 miles but less than 120 miles away.

An initial review of these data resulted in the categorization of the zip codes into three categories: a “base rate” category and two tiers.

The second step in the determination of the tiers was the review of the quantitative results by both the Early Intervention Redesign Team and personnel from the Division’s Districts.

This review resulted in the addition of a fourth tier that moved some of the zip codes that had been originally categorized as either “base rate” or the first tier into a new tier one that reflected the consensus of difficulty to serve.

The resulting general criteria for the assignment of a zip code to a tier category are:

- Base Rate – Generally the zip codes with the majority of units delivered by a provider within 50 miles of the center of the zip code
- Tier 1 Rates – A tier that resulted from the judgment of the Redesign Team and District personnel from reviewing the zip codes that had initially been assigned to either Base Rate or the first tier
- Tier 2 Rates – Generally the zip codes with the majority of units delivered by a provider greater than 50 miles but less than 120 miles from the center of the zip code
- Tier 3 Rates – Generally zip codes with the majority of units delivered by a provider greater than 120 miles from the center of the zip code

After the assignment of all zip codes to a tier, an overall review was performed and based on additional judgments, selected zip codes were moved to different tiers.

Appendices 1 and 2 display the State’s zip codes and the assignment to both the Geographic Area and the designation as to Base Rate or Tiers. Maps displaying the Geographic Areas and the tier designation of each zip code can be found in Appendix 4.

The Base Rate classification for a zip code will result in the base rate being paid for services delivered in this area. The rates shown on the rate schedule for the tiers are adjusted by the following factors:

- Tier 1 = a 10% increase to the Base Rate
- Tier 2 = a 25% increase to the Base Rate
- Tier 3 = a 50% increase to the Base Rate

The rate schedule contains tier adjusted rates for the following services:

- Physical Therapy (Ongoing)
- Occupational Therapy (Ongoing)
- Speech Therapy (Ongoing)
- Psychology
- Social Work
- Special Instruction

The rates paid for therapy evaluations and for Service Coordination will not receive a tier adjustment.

Multiple Consumers

The rate schedule contains unique rates for each service for situations where the same service is provided simultaneously to multiple consumers. The formula for the multi-consumer rate adjustment is as follows:

- $(\text{Regular Rate} * ((1 + (25\% * \text{number of additional consumers}))) / \text{Total number of consumers}.$

When applied to these models, *Multiple Consumer* adjustments result in 37.5% and 50% overall downward adjustments to the rate.

In no event will more than three consumers receive the same service with a single direct service staff person at the same time. At no time shall evaluation services be provided for more than one consumer at a time.

Therapy Services Models

This section of the document presents the methodology used for the therapy services models. The discussion first addresses the base model that was developed for the birth to three children and their families. This is a model that is clinic or office based. The modifications to this base model for natural settings and for evaluations then follow.

The resulting models are contained in Appendix 3.

Therapy Services – Base Model, Birth to 3 years old

The Base Model for the Early Intervention population is for *ongoing* therapy in a *clinical* setting. One rate model was developed for three main therapy services:

- ☐ Occupation Therapy
- ☐ Physical Therapy
- ☐ Speech Therapy

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	Includes direct service time, assumed at 45 minutes, plus 15 minutes for notes/medical records.
Hourly wage	\$33.61	<p>This assumption is consistent with Arizona statewide hourly wage for Physical Therapist (SOC Code 29-1123) of \$30.71, taken from the BLS as of May 2004 and inflated to December 2006 (9.44%).</p> <p>The wage for physical therapist is the highest of possible wages for occupational, physical and speech therapists, as provided by the BLS.</p>
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 24% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 18%.
Average weekly caseload	35 consumers	Assumption corroborated by the focus group studies and online survey.
Average consumers per day	7 visits	Based on 5-day work week
Average billable hours per day	6.6 hours	Based on 7 consumers at 1 hour each.
Average non-billable time per day	1.4 hours	Assumes time for missed appointments (30 minutes), continuous education (24 minutes,

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
		or roughly 100 hours per year), team training (12 minutes or roughly 50 hours per year), and other non-billable activities (18 minutes, or roughly 75 hours per year).
Mileage per day	1.5 miles	Assumes travel to consumer's home.
Mileage reimbursement	40.5 cents per mile	
Office square footage	500	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$2,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
TPL Management	2%	Expenses related to third-party billing
Model Benchmark Rate	\$64.90	

Therapy Services – Adjustments, Birth to 3 years old

The Base Model was adjusted for the natural settings and evaluation services.

Natural Setting, Birth to 3 years old

For therapy services provided in a natural (in-home) setting, the model is adjusted to add 1 hour of travel time and 40 miles. As a result, total non-billable hours increase to 2.4 hours per day, total billable hours decrease to 5.6 hours per day and total mileage allowance increases to 41.50 miles.

These changes result in an assumed caseload of 5 consumers per day (compared to 6 consumers in a clinical setting) and 5 trips between consumers (8 miles and 12 minutes per trip). The resulting model has an hourly rate of \$79.38, a \$14.48 or 22.3% increase over the Base Model.

Evaluation Service, Clinical Setting, Birth to 3 years old

In a clinical setting, the rate for therapy evaluation is 3 times greater than the rate for ongoing therapy. This is because of the assumption that, on average, each evaluation session lasts for 3 hours.

The resulting model has a rate of \$194.70. The unit of service for this rate is one encounter compared to an hourly unit of service for ongoing therapy.

Evaluation Service, Natural Setting, Birth to 3 years old

The evaluation therapy rate in a natural setting is derived from one hour of the natural setting rate and two hours of the Base Model rate. The resulting model has a *per encounter* rate of \$209.18, a 7.4% increase over the Evaluation Base Model.

Therapy Rate Summary Table

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
					Tier 1-10%	Tier 2-25%	Tier 3-50%
EI Population - Clinical Setting							
Ongoing		\$64.90			\$71.39	\$81.12	\$97.35
Evaluation	- 3 hours of ongoing therapy	\$194.70					
EI Population - Natural Setting							
Ongoing	- 1 hour of travel added - 40 miles added	\$79.38	\$14.48	22.3%	\$87.32	\$99.23	\$119.07
Evaluation	- 3 hours of evaluation composed of 1 hour of Ongoing at natural rate and 2 hours of Ongoing at the Base Model rate	\$209.18	\$14.48	7.4%			

Non-Therapy Services Models

This section of the document presents the methodology used for the non-therapy services models involved in the redesign.

As with the discussion for the therapy models, for each service material is first presented regarding the clinic or office based services. The modifications to this base model for natural settings then follow. Rate models were only prepared for the birth to three population for these services and the resulting rates should only be used for the Early Intervention program.

There is no evaluation model for the non-therapy models – if evaluations are required, the hourly rates will be used for the time spent on each evaluation.

Independent models were developed for the following services:

- ☐ Psychological Services
- ☐ Social Work Services
- ☐ Special Instruction
- ☐ Service Coordination Services

The resulting models are contained in Appendix 3.

Psychological Service –Base Model

The Base Model for this rate is for services delivered in a *clinical* setting. There is no separate **Evaluation** model for this service. Instead, those vendors that provide psychological evaluation will bill at the hourly rate for the number of hours spent performing the evaluation.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	
Hourly wage	\$27.14	This assumption is consistent with Arizona statewide hourly wage for Clinical, Counseling, and School Psychologists (SOC Code 19-3031) of \$24.80, taken from the BLS as of May 2004 and inflated to December 2006 (9.44%).
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 25% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 19%.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Average billable hours per day	6.6 hours	Consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Average non-billable time per day	1.4 hours	Assumes time for missed appointments (30 minutes), continuous education (24 minutes, or roughly 100 hours per year), teaming training (12 minutes, or roughly 50 hours per year) and other non-billable activities (18 minutes, or roughly 75 hours per year). These assumptions are consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Mileage per day	1.5 miles	Assumes 1.5 miles of travel to IFSP meetings on consumers' behalf.
Mileage reimbursement	40.5 cents per mile	
Office square footage	250	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$1,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
Model Benchmark Rate	\$49.83	

Psychological Services, Natural Setting Adjustment

For psychological services provided in a natural (in-home) setting, the model is adjusted to add 1 hour of travel time and 40 miles. As a result, total non-billable hours increase to 2.4 hours per day, total billable hours decrease to 5.6 hours per day and total mileage allowance increases to 41.50 miles.

These changes result in an assumed caseload of 5 clients per day (compared to 6 clients in a clinical setting) and 5 trips between clients (8 miles and 12 minutes per trip). The resulting model has an hourly rate of \$61.63, an \$11.80 or a 23.7% increase over the Base Model.

Psychology Rate Summary Table

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
					Tier 1 10%	Tier 2 25%	Tier 3 50%
Base Model, Clinical Setting		\$49.83			\$54.82	\$62.29	\$74.75
Natural Setting	-1 hour of travel added -40 miles added	\$61.63	\$11.80	23.7%	\$67.79	\$77.03	\$92.44

Social Work – Base Model

This service has two rates, based on the level of education by the direct service staff. Providers of the *Bachelor's Social Service (BSW)* will be required to have a Bachelor's degree plus applicable accreditation, while providers of the *Master's Social Service (MSW)* will be required to have a Master's degree plus applicable accreditation.

The Base Model for this rate is for services delivered in a *clinical* setting. There is no evaluation rate for this service.

Bachelor's Social Service (BSW) – Base Model

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	Includes direct service time and time for notes/medical records.
Hourly wage	\$13.63	This assumption is consistent with the 25 th percentile of Arizona statewide hourly wage for Child, Family and School Social Workers (SOC Code 21-1021) of \$12.45, taken from the BLS as of May 2004 and inflated to December 2006 (9.44%).
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 33% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 24%.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Average billable hours per day	6.6 hours	Consistent with therapy Base Model with <i>Natural</i> setting <u>and</u> <i>EI</i> population adjustments.
Average non-billable time per day	1.4 hours	Assumes time for missed appointments (30 minutes), continuous education (24 minutes, or roughly 100 hours per year), teaming training (12 minutes, or roughly 50 hours per year) and other non-billable activities (18 minutes, or roughly 75 hours per year). These assumptions are consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Mileage per day	1.5 miles	Assumes 1.5 miles of travel to IFSP meetings on consumers' behalf.
Mileage reimbursement	40.5 cents per mile	
Office square footage	50	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$1,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
Model Benchmark Rate	\$24.42	

Bachelor's Social Work (BSW) Natural Setting Adjustment

For Bachelor's Social Work services provided in a natural (in-home) setting, the model is adjusted to add 1 hour of travel time and 40 miles. As a result, total non-billable hours increase to 2.4 hours per day, total billable hours decrease to 5.6 hours per day and total mileage allowance increases to 41.50 miles.

These changes result in an assumed caseload of 5 clients per day (compared to 6 clients in a clinical setting) and 5 trips between clients (8 miles and 12 minutes per trip). The resulting model has an hourly rate of \$31.67, a \$7.25 or a 29.7% increase over the Base Model.

Master's Social Service (MSW) – Base Model

For MSW, the difference in the rate is primarily due to the difference in the hourly wage assumption.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	Includes direct service time and time for notes/medical records.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Hourly wage	\$18.58	This assumption is consistent with the 75 th percentile of Arizona statewide hourly wage for Child, Family and School Social Workers (SOC Code 21-1021) of \$16.98, taken from the BLS as of May 2004 and inflated to December 2006 (9.44%).
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 29% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 21%.
Average billable hours per day	6.6 hours	Consistent with therapy Base Model in a <i>Clinical</i> setting <u>and</u> <i>EI</i> population adjustments.
Average non-billable time per day	1.4 hours	Assumes time for missed appointments (30 minutes), continuous education (24 minutes, or roughly 100 hours per year), teaming training (12 minutes, or roughly 50 hours per year) and other non-billable activities (18 minutes, or roughly 75 hours per year). These assumptions are consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Mileage per day	1.5 miles	Assumes 1.5 miles of travel to IFSP meetings on consumers' behalf.
Mileage reimbursement	40.5 cents per mile	
Office square footage	50	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$1,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
Model Benchmark Rate	\$33.01	

Master's Social Work (MSW), Natural Setting

For Master's Social Work services provided in a natural (in-home) setting, the model is adjusted to add 1 hour of travel time and 40 miles. As a result, total non-billable hours increase to 2.4 hours per day, total billable hours decrease to 5.6 hours per day and total mileage allowance increases to 41.50 miles.

These changes result in an assumed caseload of 5 clients per day (compared to 6 clients in a clinical setting) and 5 trips between clients (8 miles and 12 minutes per trip). The resulting model has an hourly rate of \$41.80, an \$8.79 or a 26.6% increase over the Base Model.

Social Work Rate Summary Tables

Bachelor's Social Service (BSW)

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
					Tier 1 10%	Tier 2 25%	Tier 3 50%
Base Model-Clinical Setting		\$24.42			\$26.86	\$30.52	\$36.63
Natural Setting	-1 hour of travel added -40 miles added	\$31.67	\$7.25	29.7%	\$34.84	\$39.59	\$47.51

Master's Social Service (MSW)

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
					Tier 1 10%	Tier 2 25%	Tier 3 50%
Base Model-Clinical Setting		\$33.01			\$36.31	\$41.27	\$49.52
Natural Setting	-1 hour of travel added -40 miles added	\$41.80	\$8.79	26.6%	\$45.98	\$52.25	\$62.70

Special Instruction – Base Model, Clinical Setting

Similar to Social Work, this service also has two rates. The difference between the rate models is that in the first model, the 25th percentile of mean hourly wages, as reported by the BLS, is used for wage assumption for direct service staff that have a Bachelor's degree. In the second model, this assumption for wages for direct service staff with a Master's degree is based on the 75th percentile of mean hourly wage.

The Base Model for these rates is for services delivered in a *clinical* setting. There is no evaluation for this service.

Bachelor's Special Instruction (BSI), Base Model

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	Includes direct service time and time for notes/medical records.
Hourly wage	\$20.57	This assumption is consistent with the 25 th percentile of Arizona statewide hourly wage for Special Education Teachers, Preschool, Kindergarten, and Elementary School (SOC Code 25-2041) of \$18.80, taken from the BLS as of May 2004 and inflated to December 2006 (9.44%). Salary from BLS reflects 9.25 months of wages, or approximately 1600 annual hours, to reflect the length of a typical school year.
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 31% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 23%.
Average billable hours per day	6.6 hours	Consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Average non-billable time per day	1.4 hours	Assumes time for missed appointments (30 minutes), continuous education (24 minutes, or roughly 100 hours per year), teaming training (12 minutes, or roughly 50 hours per year) and other non-billable activities (18 minutes, or roughly 75 hours per year). These assumptions are consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Mileage per day	1.5 miles	Assumes 1.5 miles of travel to IFSP meetings on consumers' behalf.
Mileage reimbursement	40.5 cents per mile	
Office square footage	50	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$1,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
Model Benchmark Rate	\$36.46	

Bachelor's Special Instruction (BSI), Natural Setting

For Bachelor's Special Instruction services provided in a natural (in-home) setting, the model is adjusted to add 1 hour of travel time and 40 miles. As a result, total non-billable hours increase to 2.4 hours per day, total billable hours decrease to 5.6 hours per day and total mileage allowance increases to 41.50 miles.

These changes result in an assumed caseload of 5 clients per day (compared to 6 clients in a clinical setting) and 5 trips between clients (8 miles and 12 minutes per trip). The resulting model has an hourly rate of \$45.86, a \$9.40 or a 25.8% increase over the Base Model.

Master's Special Instruction (MSI), Base Model

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	Includes direct service time and time for notes/medical records.
Hourly wage	\$31.40	This assumption is consistent with the 75 th percentile of Arizona statewide hourly wage for Special Education Teachers, Preschool, Kindergarten, and Elementary School (SOC Code 25-2041) of \$28.69, taken from the BLS as of May 2004 and inflated to December 2006 (9.44%). Salary from BLS reflects 9.25 months of wages, or approximately 1600 annual hours, to reflect the length of a typical school year.
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 26% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 20%.
Average billable hours per day	6.6 hours	Consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.
Average non-billable time per day	1.4 hours	Assumes time for missed appointments (30 minutes), continuous education (24 minutes, or roughly 100 hours per year), teaming training (12 minutes, or roughly 50 hours per year) and other non-billable activities (18 minutes, or roughly 75 hours per year). These assumptions are consistent with therapy Base Model in a <i>Clinical</i> setting <u>with</u> <i>EI</i> population adjustments.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Mileage per day	1.5 miles	Assumes 1.5 miles of travel to IFSP meetings on consumers' behalf.
Mileage reimbursement	40.5 cents per mile	
Office square footage	50	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Cost of equipment and maintenance	\$1,000	Amortized over 3 years. Allocated over total annual billable hours.
Administrative overhead	10%	
Model Benchmark Rate	\$55.23	

Master's Special Instruction (MSI), Natural Setting

For Master's Special Instruction services provided in a natural (in-home) setting, the model is adjusted to add 1 hour of travel time and 40 miles. As a result, total non-billable hours increase to 2.4 hours per day, total billable hours decrease to 5.6 hours per day and total mileage allowance increases to 41.50 miles.

These changes result in an assumed caseload of 5 clients per day (compared to 6 clients in a clinical setting) and 5 trips between clients (8 miles and 12 minutes per trip). The resulting model has an hourly rate of \$67.98, a \$12.75 or a 23.1% increase over the Base Model.

Temporary Phase-In Rate Increase-Bachelor's and Master's Special Instruction

The rates that result from the adoption of the independent models proposed for Special Instruction services are a decrease from the rates that the Division has been paying for these services in the past. To mitigate the impact on existing providers, the Division has adopted a policy to phase in the rates. As a result, the Special Instruction rates will be temporarily increased. This temporary increase will be in effect through State Fiscal Year 2008.

Special Instruction Rate Summary Table

Bachelor's Special Instruction (BSI)

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
					Tier 1 10%	Tier 2 25%	Tier 3 50%
Base Model-Clinical Setting		\$36.46			\$40.10	\$45.57	\$54.69
Natural Setting	-1 Hour of Travel time added -40 miles of travel added	\$45.86	\$9.40	25.8%	\$50.45	\$57.33	\$68.79

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
Temporary Increase-Clinical Setting	-Phase In Increase	\$42.35	\$5.89	16.15%	\$46.59	\$52.94	\$63.53
Temporary Increase-Natural Setting	-1 Hour of Travel time added -40 miles of travel added -Phase in Increase	\$54.26	\$17.80	48.82%	\$59.69	\$67.83	\$81.39

Master's Special Instruction (MSI)

Rate	Changes to Base Model	Resulting Rate	Difference to Base Model		Underserved Adjusted Rates		
					Tier 1 10%	Tier 2 25%	Tier 3 50%
Base Model- <i>Clinical Setting</i>		\$55.23			\$60.75	\$69.04	\$82.84
<i>Natural Setting</i>	-1 Hour of Travel time added -40 miles of travel added	\$67.98	\$12.75	23.1%	\$74.78	\$84.98	\$101.98
Temporary Increase- <i>Clinical Setting</i>	-Phase In Increase	\$64.01	\$8.78	15.9%	\$70.41	\$80.01	\$96.02
Temporary Increase- <i>Natural Setting</i>	-1 Hour of Travel time added -40 miles of travel added -Phase in Increase	\$79.78	\$24.56	44.47%	\$87.76	\$99.73	\$119.67

Service Coordination – Base Model

There is a single model for this service. Additionally, there are no adjustments applied to the resulting rate for underserved areas *or* for multiple consumers.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	Staff hour spent with and on behalf of the consumer.

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Hourly wage	\$17.41	This assumption is consistent with the hourly wage from the AHCCCS capitation model for Case Management for CY 2003 and inflated to December 2006 (20.8%).
ERE	30.0% of wages	Without assumptions for part-time employees and turnover, the benefits model results in 30% ERE. After assumptions for 20% part-time and 20% turnover, ERE percentage is reduced to 22%.
Average billable hours per day	7 hours	
Average non-billable time per day	1 hours	Assumes time for continuous education (22 minutes, which include CORE Training amortized over 3 years and additional education consistent with assumptions in other models), team training (12 minutes, or roughly 50 hours per year), conference with supervisors (10 minutes) and other non-billable activities (14 minutes per day).
Supervision	30 minutes	
Supervisor hourly wage	\$21.72	This assumption is consistent with the hourly wage from the AHCCCS capitation model for Case Management for CY 2003 and inflated to December 2006 (16.5%).
Mileage per day	100 miles	Per AHCCCS model.
Mileage reimbursement	40.5 cents per mile	
Office square footage	50	
Cost per square foot	\$15.50	Allocated over total annual billable hours.
Administrative overhead	10%	
Model Benchmark Rate	\$36.20	

Special Billing Situations

This section of the document presents background and rates for special billing situations.

Team Lead

In the Team Based approach to Early Intervention services, either a therapist or a special instruction provider will serve as the Team Lead. Therapists and special instruction providers, in the Early Intervention program, serving consumers that are aged 0 through 2, that have been designated as Team Leaders will bill the Division for the time spent in this capacity as a separate service.

For therapists and special instruction providers, the rate for this service is equal to the service rate for the EI population in a *clinical or natural* setting depending on the place of service. Special Instruction Team Lead, both Bachelor's and Master's, will receive the phase-in rate adjustment through State Fiscal Year 2008 as shown in the table below. Once the temporary rate adjustment expires, the Special Instruction rates will return to the original modeled rates.

The unit of service for Team Lead will be one hour with rounding to the nearest 15 minute increment. The table below shows the rates that a Team Leader may bill the Division.

	During Special Instruction Phase-In		After Special Instruction Phase In	
Service	Team Lead Rate-Clinical	Team Lead Rate-Natural	Team Lead Rate-Clinical	Team Lead Rate-Natural
Therapies				
Base Rate	\$64.90	\$79.38	\$64.90	\$79.38
Tier 1, 10% Increase	\$71.39	\$87.32	\$71.39	\$87.32
Tier 2, 25% Increase	\$81.12	\$99.23	\$81.12	\$99.23
Tier 3, 50% Increase	\$97.35	\$119.07	\$97.35	\$119.07
Special Instruction (BSI)				
Base Rate	\$42.35	\$54.26	\$36.46	\$45.86
Tier 1, 10% Increase	\$46.59	\$59.69	\$40.10	\$50.45
Tier 2, 25% Increase	\$52.94	\$67.83	\$45.57	\$57.33
Tier 3, 50% Increase	\$63.53	\$81.39	\$54.69	\$68.79
Special Instruction (MSI)				
Base Rate	\$64.01	\$79.78	\$55.23	\$67.98
Tier 1, 10% Increase	\$70.41	\$87.76	\$60.75	\$74.78
Tier 2, 25% Increase	\$80.01	\$99.73	\$69.04	\$84.98
Tier 3, 50% Increase	\$96.02	\$119.67	\$82.84	\$101.98

Conference

Early Intervention Providers are expected to have regular conferences with all core team members. Team leaders may also conference with individual team members as necessary. Conference is defined as a meeting in person or over the phone with other members of the team for the purpose of discussing progress and issues with a family's IFSP. Providers will bill the Division for the time spent during a conference with other team members as a separate service at the rate equal to that for the *clinical* rate. There is no *natural* rate for Conferencing as Conferencing is generally done outside of the consumer's home.

The unit of service for Conference will be one hour with rounding to the nearest 15 minute increment. The table below shows the rates that a provider may bill the Division.

Service	During Special Instruction Phase-In Conferencing Rate – Clinical	After Special Instruction Phase In Conferencing Rate- Clinical
Therapies		
Base Rate	\$64.90	\$64.90
Tier 1, 10% Increase	\$71.39	\$71.39
Tier 2, 25% Increase	\$81.12	\$81.12
Tier 3, 50% Increase	\$97.35	\$97.35
Psychology		
Base Rate	\$49.83	\$49.83
Tier 1, 10% Increase	\$54.82	\$54.82
Tier 2, 25% Increase	\$62.29	\$62.29
Tier 3, 50% Increase	\$74.75	\$74.75
Social Work (BSW)		
Base Rate	\$24.42	\$24.42
Tier 1, 10% Increase	\$26.86	\$26.86
Tier 2, 25% Increase	\$30.52	\$30.52
Tier 3, 50% Increase	\$36.63	\$36.63
Social Work (MSW)		
Base Rate	\$33.01	\$33.01
Tier 1, 10% Increase	\$36.31	\$36.31
Tier 2, 25% Increase	\$41.27	\$41.27
Tier 3, 50% Increase	\$49.52	\$49.52
Special Instruction (BSI)		
Base Rate	\$42.35	\$36.46
Tier 1, 10% Increase	\$46.59	\$40.10

Service	During Special Instruction Phase-In Conferencing Rate – Clinical	After Special Instruction Phase In Conferencing Rate- Clinical
Tier 2, 25% Increase	\$52.94	\$45.57
Tier 3, 50% Increase	\$63.53	\$54.69
Special Instruction (MSI)		
Base Rate	\$64.01	\$55.23
Tier 1, 10% Increase	\$70.41	\$60.75
Tier 2, 25% Increase	\$80.01	\$69.04
Tier 3, 50% Increase	\$96.02	\$82.84
Service Coordination		
Base Rate	\$36.20	\$36.20

Appendix 1

Proposed Assignment of State Zip Codes to Geographic Areas and Rate Tiers Zip Code Order

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table

ZIP	City	St	County	District	Geographic Area	Tier
85001	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85002	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85003	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85004	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85005	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85006	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85007	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85008	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85009	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85012	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85013	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85014	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85015	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85016	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85017	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85018	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85019	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85020	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85021	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85022	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85023	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85024	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85027	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85028	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85029	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85031	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85032	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85033	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85034	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85035	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85036	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85037	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85039	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85040	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85041	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85042	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85043	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85044	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85045	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85048	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85050	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85051	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85053	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85054	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85063	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85064	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85066	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85068	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85069	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85071	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85072	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85074	Phoenix	AZ	Maricopa	District 1	11	Base Rate
85075	Phoenix	AZ	Maricopa	District 1	16	Base Rate
85076	Phoenix	AZ	Maricopa	District 1	13	Base Rate
85085	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85086	Phoenix	AZ	Maricopa	District 1	14	Base Rate
85087	New River	AZ	Maricopa	District 1	14	Tier 1

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table

ZIP	City	Geographic		District	Area	Tier
		St	County			
85201	Mesa	AZ	Maricopa	District 1	13	Base Rate
85202	Mesa	AZ	Maricopa	District 1	13	Base Rate
85203	Mesa	AZ	Maricopa	District 1	13	Base Rate
85204	Mesa	AZ	Maricopa	District 1	12	Base Rate
85205	Mesa	AZ	Maricopa	District 1	12	Base Rate
85206	Mesa	AZ	Maricopa	District 1	12	Base Rate
85207	Mesa	AZ	Maricopa	District 1	12	Base Rate
85208	Mesa	AZ	Maricopa	District 1	12	Base Rate
85209	Mesa	AZ	Maricopa	District 1	12	Base Rate
85210	Mesa	AZ	Maricopa	District 1	13	Base Rate
85211	Mesa	AZ	Maricopa	District 1	13	Base Rate
85212	Mesa	AZ	Maricopa	District 1	12	Base Rate
85213	Mesa	AZ	Maricopa	District 1	13	Base Rate
85214	Mesa	AZ	Maricopa	District 1	12	Base Rate
85215	Mesa	AZ	Maricopa	District 1	13	Tier 1
85216	Mesa	AZ	Maricopa	District 1	12	Base Rate
85217	Apache Junction	AZ	Pinal	District 5	51	Tier 1
85218	Apache Junction	AZ	Pinal	District 5	51	Tier 1
85219	Apache Junction	AZ	Pinal	District 5	51	Tier 1
85220	Apache Junction	AZ	Pinal	District 1	12	Tier 1
85221	Bapchule	AZ	Pinal	District 5	52	Tier 2
85222	Casa Grande	AZ	Pinal	District 5	52	Tier 2
85223	Arizona City	AZ	Pinal	District 5	52	Tier 2
85224	Chandler	AZ	Maricopa	District 1	13	Base Rate
85225	Chandler	AZ	Maricopa	District 1	12	Base Rate
85226	Chandler	AZ	Maricopa	District 1	13	Base Rate
85227	Chandler Heights	AZ	Maricopa	District 1	12	Base Rate
85228	Coolidge	AZ	Pinal	District 5	52	Tier 2
85230	Casa Grande	AZ	Pinal	District 5	52	Tier 2
85231	Eloy	AZ	Pinal	District 5	52	Tier 2
85232	Florence	AZ	Pinal	District 5	52	Tier 2
85233	Gilbert	AZ	Maricopa	District 1	12	Base Rate
85234	Gilbert	AZ	Maricopa	District 1	12	Base Rate
85235	Hayden	AZ	Pinal	District 5	51	Tier 3
85236	Higley	AZ	Maricopa	District 1	12	Base Rate
85237	Kearny	AZ	Pinal	District 5	51	Tier 2
85239	Maricopa	AZ	Pinal	District 5	52	Tier 2
85241	Picacho	AZ	Pinal	District 5	52	Tier 2
85242	Queen Creek	AZ	Maricopa	District 1	12	Tier 1
85243	Queen Creek	AZ	Maricopa	District 1	12	Tier 1
85244	Chandler	AZ	Maricopa	District 1	12	Base Rate
85245	Red Rock	AZ	Pinal	District 5	52	Tier 2
85246	Chandler	AZ	Maricopa	District 1	13	Base Rate
85247	Sacaton	AZ	Pinal	District 5	52	Tier 2
85248	Chandler	AZ	Maricopa	District 1	13	Base Rate
85249	Chandler	AZ	Maricopa	District 1	12	Base Rate
85250	Scottsdale	AZ	Maricopa	District 1	13	Base Rate
85251	Scottsdale	AZ	Maricopa	District 1	13	Base Rate
85253	Paradise Valley	AZ	Maricopa	District 1	11	Base Rate
85254	Scottsdale	AZ	Maricopa	District 1	14	Base Rate
85255	Scottsdale	AZ	Maricopa	District 1	14	Base Rate
85256	Scottsdale	AZ	Maricopa	District 1	13	Base Rate
85257	Scottsdale	AZ	Maricopa	District 1	13	Base Rate
85258	Scottsdale	AZ	Maricopa	District 1	14	Base Rate
85259	Scottsdale	AZ	Maricopa	District 1	13	Base Rate
85260	Scottsdale	AZ	Maricopa	District 1	14	Base Rate
85262	Scottsdale	AZ	Maricopa	District 1	14	Base Rate
85263	Rio Verde	AZ	Maricopa	District 1	13	Base Rate
85264	Fort McDowell	AZ	Maricopa	District 1	13	Base Rate
85267	Scottsdale	AZ	Maricopa	District 1	14	Base Rate
85268	Fountain Hills	AZ	Maricopa	District 1	13	Base Rate

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table

ZIP	City	St	County	District	Geographic	
					Area	Tier
85269	Fountain Hills	AZ	Maricopa	District 1	13	Base Rate
85271	Scottsdale	AZ	Maricopa	District 1	13	Base Rate
85272	Stanfield	AZ	Pinal	District 5	52	Tier 2
85273	Superior	AZ	Pinal	District 5	51	Tier 3
85277	Mesa	AZ	Maricopa	District 1	13	Base Rate
85278	Apache Junction	AZ	Maricopa	District 1	12	Tier 1
85279	Florence	AZ	Pinal	District 5	52	Tier 2
85280	Tempe	AZ	Maricopa	District 1	13	Base Rate
85281	Tempe	AZ	Maricopa	District 1	13	Base Rate
85282	Tempe	AZ	Maricopa	District 1	13	Base Rate
85283	Tempe	AZ	Maricopa	District 1	13	Base Rate
85284	Tempe	AZ	Maricopa	District 1	13	Base Rate
85285	Tempe	AZ	Maricopa	District 1	13	Base Rate
85291	Valley Farms	AZ	Pinal	District 5	52	Tier 2
85292	Winkelman	AZ	Gila	District 5	51	Tier 3
85296	Gilbert	AZ	Maricopa	District 1	12	Base Rate
85297	Gilbert	AZ	Maricopa	District 1	12	Base Rate
85299	Gilbert	AZ	Maricopa	District 1	12	Base Rate
85301	Glendale	AZ	Maricopa	District 1	15	Base Rate
85302	Glendale	AZ	Maricopa	District 1	15	Base Rate
85303	Glendale	AZ	Maricopa	District 1	15	Base Rate
85304	Glendale	AZ	Maricopa	District 1	15	Base Rate
85305	Glendale	AZ	Maricopa	District 1	15	Base Rate
85306	Glendale	AZ	Maricopa	District 1	15	Base Rate
85307	Glendale	AZ	Maricopa	District 1	15	Base Rate
85308	Glendale	AZ	Maricopa	District 1	15	Base Rate
85309	Luke AFB	AZ	Maricopa	District 1	15	Base Rate
85310	Glendale	AZ	Maricopa	District 1	15	Base Rate
85312	Glendale	AZ	Maricopa	District 1	15	Base Rate
85320	Aguila	AZ	Maricopa	District 1	15	Tier 1
85321	Ajo	AZ	Pima	District 2	21	Tier 3
85322	Arlington	AZ	Maricopa	District 1	16	Tier 1
85323	Avondale	AZ	Maricopa	District 1	16	Base Rate
85324	Black Canyon City	AZ	Yavapai	District 3	34	Tier 2
85325	Bouse	AZ	La Paz	District 4	42	Tier 2
85326	Buckeye	AZ	Maricopa	District 1	16	Tier 1
85327	Cave Creek	AZ	Maricopa	District 1	14	Base Rate
85328	Cibola	AZ	La Paz	District 4	42	Tier 2
85329	Cashion	AZ	Maricopa	District 1	16	Base Rate
85331	Cave Creek	AZ	Maricopa	District 1	14	Base Rate
85332	Congress	AZ	Yavapai	District 3	34	Tier 2
85333	Dateland	AZ	Yuma	District 4	43	Tier 2
85335	El Mirage	AZ	Maricopa	District 1	15	Base Rate
85336	Gadsden	AZ	Yuma	District 4	43	Tier 2
85337	Gila Bend	AZ	Maricopa	District 1	16	Tier 1
85338	Goodyear	AZ	Maricopa	District 1	16	Base Rate
85339	Laveen	AZ	Maricopa	District 1	16	Base Rate
85340	Litchfield Park	AZ	Maricopa	District 1	16	Base Rate
85341	Lukeville	AZ	Pima	District 2	21	Base Rate
85342	Morristown	AZ	Maricopa	District 1	16	Tier 1
85343	Palo Verde	AZ	Maricopa	District 1	16	Tier 1
85344	Parker	AZ	La Paz	District 4	42	Tier 2
85345	Peoria	AZ	Maricopa	District 1	15	Base Rate
85346	Quartzite	AZ	La Paz	District 4	42	Tier 2
85347	Roll	AZ	Yuma	District 4	43	Tier 2
85348	Salome	AZ	La Paz	District 4	42	Tier 2
85349	San Luis	AZ	Yuma	District 4	43	Tier 2
85350	Somerton	AZ	Yuma	District 4	43	Tier 2
85351	Sun City	AZ	Maricopa	District 1	15	Base Rate
85352	Tacna	AZ	Yuma	District 4	43	Tier 2

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table					
ZIP	City	St	County	District	Geographic Area Tier
85353	Tolleson	AZ	Maricopa	District 1	16 Base Rate
85354	Tonopah	AZ	Maricopa	District 1	16 Tier 1
85355	Waddell	AZ	Maricopa	District 1	15 Base Rate
85356	Wellton	AZ	Yuma	District 4	43 Tier 2
85357	Wenden	AZ	La Paz	District 4	42 Tier 2
85358	Wickenburg	AZ	Maricopa	District 1	15 Tier 1
85359	Quartzite	AZ	La Paz	District 4	42 Tier 2
85360	Wikieup	AZ	Mohave	District 4	42 Tier 3
85361	Wittmann	AZ	Maricopa	District 1	15 Tier 1
85362	Yarnell	AZ	Yavapai	District 3	34 Tier 2
85363	Youngtown	AZ	Maricopa	District 1	15 Base Rate
85364	Yuma	AZ	Yuma	District 4	43 Tier 2
85365	Yuma	AZ	Yuma	District 4	43 Tier 2
85366	Yuma	AZ	Yuma	District 4	43 Tier 2
85367	Yuma	AZ	Yuma	District 4	43 Tier 2
85371	Poston	AZ	La Paz	District 4	42 Tier 2
85373	Sun City	AZ	Maricopa	District 1	15 Base Rate
85374	Surprise	AZ	Maricopa	District 1	15 Base Rate
85375	Sun City West	AZ	Maricopa	District 1	15 Base Rate
85376	Sun City West	AZ	Maricopa	District 1	15 Base Rate
85377	Carefree	AZ	Maricopa	District 1	14 Base Rate
85379	Surprise	AZ	Maricopa	District 1	15 Base Rate
85380	Peoria	AZ	Maricopa	District 1	15 Base Rate
85381	Peoria	AZ	Maricopa	District 1	15 Base Rate
85382	Peoria	AZ	Maricopa	District 1	15 Base Rate
85383	Peoria	AZ	Maricopa	District 1	15 Base Rate
85385	Peoria	AZ	Maricopa	District 1	15 Base Rate
85387	Surprise	AZ	Maricopa	District 1	15 Base Rate
85388	Surprise	AZ	Maricopa	District 1	15 Base Rate
85390	Wickenburg	AZ	Maricopa	District 1	15 Tier 1
85396	Buckeye	AZ	Maricopa	District 1	16 Tier 1
85501	Globe	AZ	Gila	District 5	51 Tier 3
85502	Globe	AZ	Gila	District 5	51 Tier 3
85530	Bylas	AZ	Graham	District 6	60 Tier 3
85531	Central	AZ	Graham	District 6	60 Tier 3
85532	Claypool	AZ	Gila	District 5	51 Tier 3
85533	Clifton	AZ	Greenlee	District 6	60 Tier 3
85534	Duncan	AZ	Greenlee	District 6	60 Tier 3
85535	Eden	AZ	Graham	District 6	60 Tier 3
85536	Fort Thomas	AZ	Graham	District 6	60 Tier 3
85539	Miami	AZ	Gila	District 5	51 Tier 3
85540	Morenci	AZ	Greenlee	District 6	60 Tier 3
85541	Payson	AZ	Gila	District 3	34 Tier 2
85542	Peridot	AZ	Gila	District 5	51 Tier 3
85543	Pima	AZ	Graham	District 6	60 Tier 3
85544	Pine	AZ	Gila	District 3	34 Tier 2
85545	Roosevelt	AZ	Gila	District 5	51 Tier 3
85546	Safford	AZ	Graham	District 6	60 Tier 3
85547	Payson	AZ	Gila	District 3	34 Tier 2
85548	Safford	AZ	Graham	District 6	60 Tier 3
85550	San Carlos	AZ	Gila	District 6	60 Tier 3
85551	Solomon	AZ	Graham	District 6	60 Tier 3
85552	Thatcher	AZ	Graham	District 6	60 Tier 3
85553	Tonto Basin	AZ	Gila	District 3	34 Tier 2
85601	Arivaca	AZ	Pima	District 2	21 Tier 2
85602	Benson	AZ	Cochise	District 6	60 Tier 2
85603	Bisbee	AZ	Cochise	District 6	60 Tier 2
85605	Bowie	AZ	Cochise	District 6	60 Tier 2
85606	Cochise	AZ	Cochise	District 6	60 Tier 2

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table					
ZIP	City	St	County	District	Geographic Area Tier
85607	Douglas	AZ	Cochise	District 6	60 Tier 3
85608	Douglas	AZ	Cochise	District 6	60 Tier 3
85610	Elfrida	AZ	Cochise	District 6	60 Tier 3
85611	Elgin	AZ	Santa Cr	District 6	60 Tier 2
85613	Fort Huachuca	AZ	Cochise	District 6	60 Base Rate
85614	Green Valley	AZ	Pima	District 2	22 Tier 2
85615	Hereford	AZ	Cochise	District 6	60 Tier 2
85616	Huachuca City	AZ	Cochise	District 6	60 Tier 2
85617	Mc Neal	AZ	Cochise	District 6	60 Tier 3
85618	Mammoth	AZ	Pinal	District 5	51 Tier 3
85619	Mount Lemmon	AZ	Pima	District 2	26 Base Rate
85620	Naco	AZ	Cochise	District 6	60 Tier 2
85621	Nogales	AZ	Santa Cr	District 6	60 Tier 2
85622	Green Valley	AZ	Pima	District 2	22 Base Rate
85623	Oracle	AZ	Pinal	District 5	51 Tier 3
85624	Patagonia	AZ	Santa Cr	District 6	60 Tier 2
85625	Pearce	AZ	Cochise	District 6	60 Tier 2
85626	Pirtleville	AZ	Cochise	District 6	60 Tier 2
85627	Pomerene	AZ	Cochise	District 6	60 Tier 2
85628	Nogales	AZ	Santa Cr	District 6	60 Tier 2
85629	Sahuarita	AZ	Pima	District 2	22 Base Rate
85630	Saint David	AZ	Cochise	District 6	60 Tier 2
85631	San Manuel	AZ	Pinal	District 5	51 Tier 3
85632	San Simon	AZ	Cochise	District 6	60 Tier 2
85634	Sells	AZ	Pima	District 2	21 Tier 2
85635	Sierra Vista	AZ	Cochise	District 6	60 Base Rate
85636	Sierra Vista	AZ	Cochise	District 6	60 Base Rate
85637	Sonoita	AZ	Santa Cr	District 6	60 Tier 2
85638	Tombstone	AZ	Cochise	District 6	60 Tier 2
85639	Topawa	AZ	Pima	District 2	21 Tier 2
85640	Tumacacori	AZ	Santa Cr	District 6	60 Tier 2
85641	Vail	AZ	Pima	District 2	22 Base Rate
85643	Willcox	AZ	Cochise	District 6	60 Tier 2
85645	Amado	AZ	Santa Cr	District 6	60 Tier 2
85646	Tubac	AZ	Santa Cr	District 6	60 Tier 2
85648	Rio Rico	AZ	Santa Cr	District 6	60 Tier 2
85650	Sierra Vista	AZ	Cochise	District 6	60 Base Rate
85652	Cortaro	AZ	Pima	District 2	25 Base Rate
85653	Marana	AZ	Pima	District 2	25 Base Rate
85670	Fort Huachuca	AZ	Cochise	District 6	60 Base Rate
85701	Tucson	AZ	Pima	District 2	25 Base Rate
85702	Tucson	AZ	Pima	District 2	25 Base Rate
85703	Tucson	AZ	Pima	District 2	24 Base Rate
85704	Tucson	AZ	Pima	District 2	25 Base Rate
85705	Tucson	AZ	Pima	District 2	24 Base Rate
85706	Tucson	AZ	Pima	District 2	22 Base Rate
85707	Tucson	AZ	Pima	District 2	26 Base Rate
85708	Tucson	AZ	Pima	District 2	26 Base Rate
85710	Tucson	AZ	Pima	District 2	26 Base Rate
85711	Tucson	AZ	Pima	District 2	26 Base Rate
85712	Tucson	AZ	Pima	District 2	26 Base Rate
85713	Tucson	AZ	Pima	District 2	23 Base Rate
85714	Tucson	AZ	Pima	District 2	23 Base Rate
85715	Tucson	AZ	Pima	District 2	26 Base Rate
85716	Tucson	AZ	Pima	District 2	26 Base Rate
85717	Tucson	AZ	Pima	District 2	25 Base Rate
85718	Tucson	AZ	Pima	District 2	26 Base Rate
85719	Tucson	AZ	Pima	District 2	25 Base Rate
85724	Tucson	AZ	Pima	District 2	26 Base Rate

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table

ZIP	City	St	County	District	Geographic Area	Tier
85726	Tucson	AZ	Pima	District 2	23	Base Rate
85728	Tucson	AZ	Pima	District 2	26	Base Rate
85730	Tucson	AZ	Pima	District 2	26	Base Rate
85731	Tucson	AZ	Pima	District 2	26	Base Rate
85732	Tucson	AZ	Pima	District 2	26	Base Rate
85733	Tucson	AZ	Pima	District 2	21	Base Rate
85734	Tucson	AZ	Pima	District 2	22	Base Rate
85735	Tucson	AZ	Pima	District 2	21	Base Rate
85736	Tucson	AZ	Pima	District 2	21	Base Rate
85737	Tucson	AZ	Pima	District 2	25	Base Rate
85739	Tucson	AZ	Pima	District 2	25	Base Rate
85740	Tucson	AZ	Pima	District 2	25	Base Rate
85741	Tucson	AZ	Pima	District 2	25	Base Rate
85742	Tucson	AZ	Pima	District 2	25	Base Rate
85743	Tucson	AZ	Pima	District 2	25	Base Rate
85745	Tucson	AZ	Pima	District 2	24	Base Rate
85746	Tucson	AZ	Pima	District 2	21	Base Rate
85747	Tucson	AZ	Pima	District 2	22	Base Rate
85748	Tucson	AZ	Pima	District 2	26	Base Rate
85749	Tucson	AZ	Pima	District 2	26	Base Rate
85750	Tucson	AZ	Pima	District 2	26	Base Rate
85751	Tucson	AZ	Pima	District 2	26	Base Rate
85752	Tucson	AZ	Pima	District 2	25	Base Rate
85755	Tucson	AZ	Pima	District 2	25	Base Rate
85757	Tucson	AZ	Pima	District 2	21	Base Rate
85901	Show Low	AZ	Navajo	District 3	31	Tier 3
85902	Show Low	AZ	Navajo	District 3	31	Tier 3
85911	Cibecue	AZ	Navajo	District 3	31	Tier 3
85912	White Mountain Lake	AZ	Navajo	District 3	31	Tier 3
85920	Alpine	AZ	Apache	District 3	31	Tier 3
85922	Blue	AZ	Greenlee	District 6	60	Tier 3
85923	Clay Springs	AZ	Navajo	District 3	31	Tier 3
85924	Concho	AZ	Apache	District 3	31	Tier 3
85925	Eagar	AZ	Apache	District 3	31	Tier 3
85926	Fort Apache	AZ	Navajo	District 3	31	Tier 3
85927	Greer	AZ	Apache	District 3	31	Tier 3
85928	Heber	AZ	Navajo	District 3	31	Tier 3
85929	Lakeside	AZ	Navajo	District 3	31	Tier 3
85930	McNary	AZ	Apache	District 3	31	Tier 3
85932	Nutrioso	AZ	Apache	District 3	31	Tier 3
85933	Overgaard	AZ	Navajo	District 3	31	Tier 3
85934	Pinedale	AZ	Navajo	District 3	31	Tier 3
85935	Pinetop	AZ	Navajo	District 3	31	Tier 3
85936	Saint Johns	AZ	Apache	District 3	31	Tier 3
85937	Snowflake	AZ	Navajo	District 3	31	Tier 3
85938	Springerville	AZ	Apache	District 3	31	Tier 3
85939	Taylor	AZ	Navajo	District 3	31	Tier 3
85940	Vernon	AZ	Apache	District 3	31	Tier 3
85941	Whiteriver	AZ	Navajo	District 3	31	Tier 3
85942	Woodruff	AZ	Navajo	District 3	31	Tier 3

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table

ZIP	City	St	County	District	Geographic Area	Tier
86001	Flagstaff	AZ	Coconinc	District 3	32	Base Rate
86002	Flagstaff	AZ	Coconinc	District 3	32	Base Rate
86003	Flagstaff	AZ	Coconinc	District 3	32	Base Rate
86004	Flagstaff	AZ	Coconinc	District 3	32	Base Rate
86011	Flagstaff	AZ	Coconinc	District 3	32	Base Rate
86015	Bellemont	AZ	Coconinc	District 3	32	Base Rate
86017	Munds Park	AZ	Coconinc	District 3	32	Base Rate
86018	Parks	AZ	Coconinc	District 3	32	Base Rate
86020	Cameron	AZ	Navajo	District 3	33	Tier 2
86021	Colorado City	AZ	Mohave	District 4	41	Tier 3
86022	Fredonia	AZ	Coconinc	District 3	32	Tier 3
86023	Grand Canyon	AZ	Coconinc	District 3	32	Tier 2
86024	Happy Jack	AZ	Coconinc	District 3	32	Tier 2
86025	Holbrook	AZ	Navajo	District 3	31	Tier 3
86029	Sun Valley	AZ	Navajo	District 3	31	Tier 3
86030	Hotevilla	AZ	Navajo	District 3	32	Tier 3
86031	Indian Wells	AZ	Navajo	District 3	31	Tier 3
86032	Joseph City	AZ	Navajo	District 3	31	Tier 3
86033	Kayenta	AZ	Navajo	District 3	33	Tier 3
86034	Keams Canyon	AZ	Navajo	District 3	32	Tier 3
86035	Leupp	AZ	Coconinc	District 3	33	Tier 2
86036	Marble Canyon	AZ	Coconinc	District 3	32	Tier 3
86038	Mormon Canyon	AZ	Coconinc	District 3	32	Base Rate
86039	Kykotsmobi Village	AZ	Navajo	District 3	32	Tier 3
86040	Page	AZ	Coconinc	District 3	33	Tier 3
86042	Polacca	AZ	Navajo	District 3	32	Tier 3
86043	Second Mesa	AZ	Navajo	District 3	32	Tier 3
86044	Tonalea	AZ	Coconinc	District 3	32	Tier 3
86045	Tuba City	AZ	Coconinc	District 3	33	Tier 2
86046	Williams	AZ	Coconinc	District 3	32	Tier 2
86047	Winslow	AZ	Navajo	District 3	31	Tier 3
86053	Kaibito	AZ	Coconinc	District 3	33	Tier 3
86054	Shotton	AZ	Navajo	District 3	33	Tier 3
86301	Prescott	AZ	Yavapai	District 3	34	Base Rate
86302	Prescott	AZ	Yavapai	District 3	34	Base Rate
86303	Prescott	AZ	Yavapai	District 3	34	Base Rate
86304	Prescott	AZ	Yavapai	District 3	34	Base Rate
86305	Prescott	AZ	Yavapai	District 3	34	Base Rate
86312	Prescott Valley	AZ	Yavapai	District 3	34	Base Rate
86314	Prescott Valley	AZ	Yavapai	District 3	34	Base Rate
86320	Ash Fork	AZ	Yavapai	District 3	34	Tier 2
86321	Bagdad	AZ	Yavapai	District 3	34	Tier 2
86322	Camp Verde	AZ	Yavapai	District 3	34	Base Rate
86323	Chino Valley	AZ	Yavapai	District 3	34	Base Rate
86324	Clarkdale	AZ	Yavapai	District 3	34	Base Rate
86325	Cornville	AZ	Yavapai	District 3	34	Base Rate
86326	Cottonwood	AZ	Yavapai	District 3	34	Base Rate
86327	Dewey	AZ	Yavapai	District 3	34	Base Rate
86329	Humboldt	AZ	Yavapai	District 3	34	Base Rate
86332	Kirkland	AZ	Yavapai	District 3	34	Tier 2
86333	Mayer	AZ	Yavapai	District 3	34	Base Rate
86334	Paulden	AZ	Yavapai	District 3	34	Tier 2
86335	Rimrock	AZ	Yavapai	District 3	34	Base Rate
86336	Sedona	AZ	Coconinc	District 3	32	Base Rate
86337	Seligman	AZ	Yavapai	District 3	34	Tier 2
86338	Skull Valley	AZ	Yavapai	District 3	34	Tier 2
86339	Sedona	AZ	Coconinc	District 3	32	Base Rate
86340	Sedona	AZ	Coconinc	District 3	32	Base Rate
86341	Sedona	AZ	Coconinc	District 3	34	Base Rate
86342	Lake Montezuma	AZ	Yavapai	District 3	34	Base Rate
86343	Crown King	AZ	Yavapai	District 3	34	Tier 2
86351	Sedona	AZ	Coconinc	District 3	34	Tier 2

EI Redesign Project
Zip Code Rate Reference Table
by Zip Code

Zip Code Rate Table						
ZIP	City	St	County	District	Geographic Area	Tier
86401	Kingman	AZ	Mohave	District 4	42	Base Rate
86402	Kingman	AZ	Mohave	District 4	42	Base Rate
86403	Lake Havasu City	AZ	Mohave	District 4	42	Tier 3
86404	Lake Havasu City	AZ	Mohave	District 4	42	Tier 3
86405	Lake Havasu City	AZ	Mohave	District 4	42	Tier 3
86406	Lake Havasu City	AZ	Mohave	District 4	42	Tier 3
86409	Kingman	AZ	Mohave	District 4	42	Base Rate
86413	Golden Valley	AZ	Mohave	District 4	42	Tier 3
86426	Fort Mohave	AZ	Mohave	District 4	42	Tier 3
86427	Fort Mohave	AZ	Mohave	District 4	42	Tier 3
86429	Bullhead City	AZ	Mohave	District 4	42	Tier 3
86430	Bullhead City	AZ	Mohave	District 4	42	Tier 3
86432	Littlefield	AZ	Mohave	District 4	41	Tier 3
86433	Oatman	AZ	Mohave	District 4	42	Tier 3
86434	Peach Springs	AZ	Mohave	District 4	42	Tier 3
86435	Supai	AZ	Coconino	District 3	32	Tier 3
86436	Topock	AZ	Mohave	District 4	42	Tier 3
86438	Yucca	AZ	Mohave	District 4	42	Tier 3
86439	Bullhead City	AZ	Mohave	District 4	42	Tier 3
86440	Mohave Valley	AZ	Mohave	District 4	42	Tier 3
86441	Dolan Springs	AZ	Mohave	District 4	42	Tier 3
86442	Bullhead City	AZ	Mohave	District 4	42	Tier 3
86444	Meadview	AZ	Mohave	District 4	42	Tier 3
86502	Chambers	AZ	Apache	District 3	31	Tier 3
86503	Chinle	AZ	Apache	District 3	33	Tier 3
86504	Fort Defiance	AZ	Apache	District 3	33	Tier 3
86505	Ganado	AZ	Apache	District 3	33	Tier 3
86506	Houck	AZ	Apache	District 3	31	Tier 3
86507	Lukachukai	AZ	Apache	District 3	33	Tier 3
86508	Lupton	AZ	Apache	District 3	31	Tier 3
86510	Pinon	AZ	Navajo	District 3	33	Tier 3
86511	Saint Michaels	AZ	Apache	District 3	33	Tier 3
86512	Sanders	AZ	Apache	District 3	31	Tier 3
86514	Teec Nos Pos	AZ	Apache	District 3	33	Tier 3
86515	Window Rock	AZ	Apache	District 3	33	Tier 3
86520	Blue Gap	AZ	Navajo	District 3	33	Tier 3
86535	Dennehotso	AZ	Apache	District 3	33	Tier 3
86538	Many Farms	AZ	Apache	District 3	33	Tier 3
86540	Nazlini	AZ	Apache	District 3	33	Tier 3
86544	Red Valley	AZ	Apache	District 3	33	Tier 3
86545	Rock Point	AZ	Apache	District 3	33	Tier 3
86547	Round Rock	AZ	Apache	District 3	33	Tier 3
86556	Tsaile	AZ	Apache	District 3	33	Tier 3

Appendix 2

Proposed Assignment of State Zip Codes to Geographic Areas and Rate Tiers

District and Geographic Area Order

EI Redesign Project
Zip Code Rate Reference Table
by Geographic Area

District 1											
GA 11		GA 12		GA 13		GA 14		GA 15		GA 16	
Zip	Rate	Zip	Rate	Zip	Rate	Zip	Rate	Zip	Rate	Zip	Rate
85001	Base Rate	85204	Base Rate	85040	Base Rate	85017	Base Rate	85301	Base Rate	85005	Base Rate
85002	Base Rate	85205	Base Rate	85042	Base Rate	85019	Base Rate	85302	Base Rate	85009	Base Rate
85003	Base Rate	85206	Base Rate	85044	Base Rate	85020	Base Rate	85303	Base Rate	85031	Base Rate
85004	Base Rate	85207	Base Rate	85045	Base Rate	85021	Base Rate	85304	Base Rate	85033	Base Rate
85006	Base Rate	85208	Base Rate	85048	Base Rate	85022	Base Rate	85305	Base Rate	85035	Base Rate
85007	Base Rate	85209	Base Rate	85066	Base Rate	85023	Base Rate	85306	Base Rate	85037	Base Rate
85008	Base Rate	85212	Base Rate	85076	Base Rate	85024	Base Rate	85307	Base Rate	85039	Base Rate
85012	Base Rate	85214	Base Rate	85201	Base Rate	85027	Base Rate	85308	Base Rate	85041	Base Rate
85013	Base Rate	85216	Base Rate	85202	Base Rate	85028	Base Rate	85309	Base Rate	85043	Base Rate
85014	Base Rate	85220	Tier 1	85203	Base Rate	85029	Base Rate	85310	Base Rate	85063	Base Rate
85015	Base Rate	85225	Base Rate	85210	Base Rate	85032	Base Rate	85312	Base Rate	85075	Base Rate
85016	Base Rate	85227	Base Rate	85211	Base Rate	85036	Base Rate	85320	Tier 1	85322	Tier 1
85018	Base Rate	85233	Base Rate	85213	Base Rate	85050	Base Rate	85335	Base Rate	85323	Base Rate
85034	Base Rate	85234	Base Rate	85215	Tier 1	85051	Base Rate	85345	Base Rate	85326	Tier 1
85064	Base Rate	85236	Base Rate	85224	Base Rate	85053	Base Rate	85351	Base Rate	85329	Base Rate
85072	Base Rate	85242	Tier 1	85226	Base Rate	85054	Base Rate	85355	Base Rate	85337	Tier 1
85074	Base Rate	85243	Tier 1	85246	Base Rate	85068	Base Rate	85358	Tier 1	85338	Base Rate
85253	Base Rate	85244	Base Rate	85248	Base Rate	85069	Base Rate	85361	Tier 1	85339	Base Rate
		85249	Base Rate	85250	Base Rate	85071	Base Rate	85363	Base Rate	85340	Base Rate
		85278	Tier 1	85251	Base Rate	85085	Base Rate	85373	Base Rate	85342	Tier 1
		85296	Base Rate	85256	Base Rate	85086	Base Rate	85374	Base Rate	85343	Tier 1
		85297	Base Rate	85257	Base Rate	85087	Tier 1	85375	Base Rate	85353	Base Rate
		85299	Base Rate	85259	Base Rate	85254	Base Rate	85376	Base Rate	85354	Tier 1
				85263	Base Rate	85255	Base Rate	85379	Base Rate	85396	Tier 1
				85264	Base Rate	85258	Base Rate	85380	Base Rate		
				85268	Base Rate	85260	Base Rate	85381	Base Rate		
				85269	Base Rate	85262	Base Rate	85382	Base Rate		
				85271	Base Rate	85267	Base Rate	85383	Base Rate		
				85277	Base Rate	85327	Base Rate	85385	Base Rate		
				85280	Base Rate	85331	Base Rate	85387	Base Rate		
				85281	Base Rate	85377	Base Rate	85388	Base Rate		
				85282	Base Rate			85390	Tier 1		
				85283	Base Rate						
				85284	Base Rate						
				85285	Base Rate						

El Redesign Project Zip Code Rate Reference Table by Geographic Area

[illegible]

EI Redesign Project
Zip Code Rate Reference Table
by Geographic Area

District 3							
GA 31		GA 32		GA 33		GA 34	
Zip	Rate	Zip	Rate	Zip	Rate	Zip	Rate
85901	Tier 3	86001	Base Rate	86020	Tier 2	85324	Tier 2
85902	Tier 3	86002	Base Rate	86033	Tier 3	85332	Tier 2
85911	Tier 3	86003	Base Rate	86035	Tier 2	85362	Tier 2
85912	Tier 3	86004	Base Rate	86040	Tier 3	85541	Tier 2
85920	Tier 3	86011	Base Rate	86045	Tier 2	85544	Tier 2
85923	Tier 3	86015	Base Rate	86053	Tier 3	85547	Tier 2
85924	Tier 3	86017	Base Rate	86054	Tier 3	85553	Tier 2
85925	Tier 3	86018	Base Rate	86503	Tier 3	86301	Base Rate
85926	Tier 3	86022	Tier 3	86504	Tier 3	86302	Base Rate
85927	Tier 3	86023	Tier 2	86505	Tier 3	86303	Base Rate
85928	Tier 3	86024	Tier 2	86507	Tier 3	86304	Base Rate
85929	Tier 3	86030	Tier 3	86510	Tier 3	86305	Base Rate
85930	Tier 3	86034	Tier 3	86511	Tier 3	86312	Base Rate
85932	Tier 3	86036	Tier 3	86514	Tier 3	86314	Base Rate
85933	Tier 3	86038	Base Rate	86515	Tier 3	86320	Tier 2
85934	Tier 3	86039	Tier 3	86520	Tier 3	86321	Tier 2
85935	Tier 3	86042	Tier 3	86535	Tier 3	86322	Base Rate
85936	Tier 3	86043	Tier 3	86538	Tier 3	86323	Base Rate
85937	Tier 3	86044	Tier 3	86540	Tier 3	86324	Base Rate
85938	Tier 3	86046	Tier 2	86544	Tier 3	86325	Base Rate
85939	Tier 3	86336	Base Rate	86545	Tier 3	86326	Base Rate
85940	Tier 3	86339	Base Rate	86547	Tier 3	86327	Base Rate
85941	Tier 3	86340	Base Rate	86556	Tier 3	86329	Base Rate
85942	Tier 3	86435	Tier 3			86332	Tier 2
86025	Tier 3					86333	Base Rate
86029	Tier 3					86334	Tier 2
86031	Tier 3					86335	Base Rate
86032	Tier 3					86337	Tier 2
86047	Tier 3					86338	Tier 2
86502	Tier 3					86341	Base Rate
86506	Tier 3					86342	Base Rate
86508	Tier 3					86343	Tier 2
86512	Tier 3					86351	Tier 2

EI Redesign Project
Zip Code Rate Reference Table
by Geographic Area

District 4					
GA 41		GA 42		GA 43	
Zip	Rate	Zip	Rate	Zip	Rate
86021	Tier 3	85325	Tier 2	85333	Tier 2
86432	Tier 3	85328	Tier 2	85336	Tier 2
		85344	Tier 2	85347	Tier 2
		85346	Tier 2	85349	Tier 2
		85348	Tier 2	85350	Tier 2
		85357	Tier 2	85352	Tier 2
		85359	Tier 2	85356	Tier 2
		85360	Tier 3	85364	Tier 2
		85371	Tier 2	85365	Tier 2
		86401	Base Rate	85366	Tier 2
		86402	Base Rate	85367	Tier 2
		86403	Tier 3		
		86404	Tier 3		
		86405	Tier 3		
		86406	Tier 3		
		86409	Base Rate		
		86413	Tier 3		
		86426	Tier 3		
		86427	Tier 3		
		86429	Tier 3		
		86430	Tier 3		
		86433	Tier 3		
		86434	Tier 3		
		86436	Tier 3		
		86438	Tier 3		
		86439	Tier 3		
		86440	Tier 3		
		86441	Tier 3		
		86442	Tier 3		
		86444	Tier 3		

EI Redesign Project
Zip Code Rate Reference Table
by Geographic Area

District 5			
GA 51		GA 52	
Zip	Rate	Zip	Rate
85217	Tier 1	85221	Tier 2
85218	Tier 1	85222	Tier 2
85219	Tier 1	85223	Tier 2
85235	Tier 3	85228	Tier 2
85237	Tier 2	85230	Tier 2
85273	Tier 3	85231	Tier 2
85292	Tier 3	85232	Tier 2
85501	Tier 3	85239	Tier 2
85502	Tier 3	85241	Tier 2
85532	Tier 3	85245	Tier 2
85539	Tier 3	85247	Tier 2
85542	Tier 3	85272	Tier 2
85545	Tier 3	85279	Tier 2
85618	Tier 3	85291	Tier 2
85623	Tier 3		
85631	Tier 3		

EI Redesign Project
Zip Code Rate Reference Table
by Geographic Area

District 6			
GA 60			
Zip	Rate	Zip	Rate
85530	Tier 3	85616	Tier 2
85531	Tier 3	85617	Tier 3
85533	Tier 3	85620	Tier 2
85534	Tier 3	85621	Tier 2
85535	Tier 3	85624	Tier 2
85536	Tier 3	85625	Tier 2
85540	Tier 3	85626	Tier 2
85543	Tier 3	85627	Tier 2
85546	Tier 3	85628	Tier 2
85548	Tier 3	85630	Tier 2
85550	Tier 3	85632	Tier 2
85551	Tier 3	85635	Base Rate
85552	Tier 3	85636	Base Rate
85602	Tier 2	85637	Tier 2
85603	Tier 2	85638	Tier 2
85605	Tier 2	85640	Tier 2
85606	Tier 2	85643	Tier 2
85607	Tier 3	85645	Tier 2
85608	Tier 3	85646	Tier 2
85610	Tier 3	85648	Tier 2
85611	Tier 2	85650	Base Rate
85613	Base Rate	85670	Base Rate
85615	Tier 2	85922	Tier 3

Appendix 3

Rate Models

Early Intervention Therapy Services (Physical, Occupational and Speech)
Independent Rate Model
Professional Services - Early Intervention Services Only
Agency Providers

Setting:	Clinical	Natural
Description:	Early Intervention Therapy Services (Physical, Occupational and Speech)	Early Intervention Therapy Services (Physical, Occupational and Speech)
Unit of Service:	1 hour	1 hour
Hourly Wage Annual Wage	\$33.61 \$69,906	\$33.61 \$69,906
ERE as a Pct. of Wages Hourly Compensation (wages + ERE) Annual Compensation (wages + ERE)	30% \$43.69 \$90,878	30% \$43.69 \$90,878
Productivity Assumptions <ul style="list-style-type: none"> - Total Hours - Average Travel after arrival at first client and before leaving last client - Missed Appointments - Continuous Education - AzEIP Team Training - Other Non-Billable Activity - Average on-site time; "Billable Hours" - Productivity Adjustment Hourly Compensation After Adjustment Annual Compensation After Adjustment	8.00 0.00 0.50 0.40 0.20 0.30 6.60 1.21 \$52.96 \$90,878	8.00 1.00 0.50 0.40 0.20 0.30 5.60 1.43 \$62.42 \$90,878
Mileage <ul style="list-style-type: none"> - Number of Miles - Amount per mile Total Mileage Amount Hourly Mileage Amount	1.50 \$0.405 \$0.61 \$0.09	41.50 \$0.405 \$16.81 \$3.00
Rent <ul style="list-style-type: none"> - Square Footage - Cost per Square Foot - Hours of Allocation per Year Hourly Rent Amount	500.00 \$15.50 1,716 \$4.52	500.00 \$15.50 1,456 \$5.32
Capital <ul style="list-style-type: none"> - Cost of Equipment and Maintenance - Year of Amortization - Annual Cost - Hours of Allocation per Year Hourly Cost of Capital	\$2,000.00 3.00 \$666.67 1,716 \$0.39	\$2,000.00 3.00 \$666.67 1,456 \$0.46
Administrative Overhead <ul style="list-style-type: none"> - Administrative Pct. - Third Party Liability Pct. - Non-travel cost Hourly Administrative Cost	10.0% 2.0% \$57.86 \$6.94	10.0% 2.0% \$68.20 \$8.18
Total Rate, Per Consumer - 1 Staff, 1 Client	\$64.90	\$79.38
<ul style="list-style-type: none"> - Tier 1-10% Rate Increase - Tier 2-25% Rate Increase - Tier 3-50% Rate Increase 	\$71.39 \$81.12 \$97.35	\$87.32 \$99.23 \$119.07
Therapy, Evaluation - 1 Staff, 1 Client <ul style="list-style-type: none"> - Clinical, 3 Hours Ongoing - Natural, 2 Hours Clinical + 1 hour Natural 	\$194.70	\$209.18

**Early Intervention Psychology
Independent Rate Model
Professional Services - Early Intervention Services Only
Agency Providers**

Setting: Description: Unit of Service:	Clinical Early Intervention Psychology 1 hour	Natural Early Intervention Psychology 1 hour
Hourly Wage Annual Wage	\$27.14 \$56,453	\$27.14 \$56,453
ERE as a Pct. of Wages Hourly Compensation (<i>wages + ERE</i>) Annual Compensation (<i>wages + ERE</i>)	30% \$35.28 \$73,389	30% \$35.28 \$73,389
Productivity Assumptions <ul style="list-style-type: none"> - Total Hours - Average Travel after arrival at first client and before leaving last client - Missed Appointments - Continuous Education - AzEIP Team Training - Other Non-Billable Activity - Average on-site time; "Billable Hours" - <i>Productivity Adjustment</i> Hourly Compensation After Adjustment Annual Compensation After Adjustment	8.00 0.00 0.50 0.40 0.20 0.30 6.60 1.21 \$42.77 \$73,389	8.00 1.00 0.50 0.40 0.20 0.30 5.60 1.43 \$50.40 \$73,389
Mileage <ul style="list-style-type: none"> - Number of Miles - Amount per mile Total Mileage Amount Hourly Mileage Amount	1.50 \$0.405 \$0.61 \$0.09	41.50 \$0.405 \$16.81 \$3.00
Rent <ul style="list-style-type: none"> - Square Footage - Cost per Square Foot - Hours of Allocation per Year Hourly Rent Amount	250.00 \$15.50 1,716 \$2.26	250.00 \$15.50 1,456 \$2.66
Capital <ul style="list-style-type: none"> - Cost of Equipment and Maintenance - Year of Amortization - Annual Cost - Hours of Allocation per Year Hourly Cost of Capital	\$1,000.00 3.00 \$333.33 1,716 \$0.19	\$1,000.00 3.00 \$333.33 1,456 \$0.23
Administrative Overhead <ul style="list-style-type: none"> - Administrative Pct. - Non-travel cost Hourly Administrative Cost	10.0% \$45.22 \$4.52	10.0% \$53.30 \$5.33
Total Rate, Per Consumer - 1 Staff, 1 Client	\$49.83	\$61.63
<ul style="list-style-type: none"> - Tier 1-10% Rate Increase - Tier 2-25% Rate Increase - Tier 3-50% Rate Increase 	\$54.82 \$62.29 \$74.75	\$67.79 \$77.03 \$92.44

Early Intervention Social Work (BSW)
Independent Rate Model
Professional Servicees - Early Intervention Services Only
Agency Providers

Setting:	Clinical	Natural
Description:	Early Intervention Bachelor's Social Work	Early Intervention Bachelor's Social Work
Unit of Service:	1 hour	1 hour
Hourly Wage	\$13.63	\$13.63
Annual Wage	\$28,340	\$28,340
ERE as a Pct. of Wages	30%	30%
Hourly Compensation (wages + ERE)	\$17.71	\$17.71
Annual Compensation (wages + ERE)	\$36,843	\$36,843
Productivity Assumptions		
- Total Hours	8.00	8.00
- Average Travel after arrival at first client and before leaving last client	0.00	1.00
- Missed Appointments	0.50	0.50
- Continuous Education	0.40	0.40
- AzEIP Team Training	0.20	0.20
- Other Non-Billable Activity	0.30	0.30
- Average on-site time; "Billable Hours"	6.60	5.60
- Productivity Adjustment	1.21	1.43
Hourly Compensation After Adjustment	\$21.47	\$25.30
Annual Compensation After Adjustment	\$36,843	\$36,843
Mileage		
- Number of Miles	1.50	41.50
- Amount per mile	\$0.405	\$0.405
Total Mileage Amount	\$0.61	\$16.81
Hourly Mileage Amount	\$0.09	\$3.00
Rent		
- Square Footage	50.00	50.00
- Cost per Square Foot	\$15.50	\$15.50
- Hours of Allocation per Year	1,716	1,456
Hourly Rent Amount	\$0.45	\$0.53
Capital		
- Cost of Equipment and Maintenance	\$1,000.00	\$1,000.00
- Year of Amortization	3.00	3.00
- Annual Cost	\$333.33	\$333.33
- Hours of Allocation per Year	1,716	1,456
Hourly Cost of Capital	\$0.19	\$0.23
Administrative Overhead		
- Administrative Pct.	10.0%	10.0%
- Non-travel cost	\$22.12	\$26.07
Hourly Administrative Cost	\$2.21	\$2.61
Total Rate, Per Consumer - 1 Staff, 1 Client	\$24.42	\$31.67
- Tier 1-10% Rate Increase	\$26.86	\$34.84
- Tier 2-25% Rate Increase	\$30.52	\$39.59
- Tier 3-50% Rate Increase	\$36.63	\$47.51

Early Intervention Social Work (MSW)
Independent Rate Model
Professional Services - Early Intervention Services Only
Agency Providers

Setting:	Clinical	Natural
Description:	Early Intervention Master's Social Work	Early Intervention Master's Social Work
Unit of Service:	1 hour	1 hour
Hourly Wage	\$18.58	\$18.58
Annual Wage	\$38,652	\$38,652
ERE as a Pct. of Wages	30%	30%
Hourly Compensation (wages + ERE)	\$24.16	\$24.16
Annual Compensation (wages + ERE)	\$50,248	\$50,248
Productivity Assumptions		
- Total Hours	8.00	8.00
- Average Travel after arrival at first client and before leaving last client	0.00	1.00
- Missed Appointments	0.50	0.50
- Continuous Education	0.40	0.40
- AzEIP Team Training	0.20	0.20
- Other Non-Billable Activity	0.30	0.30
- Average on-site time; "Billable Hours"	6.60	5.60
- Productivity Adjustment	1.21	1.43
Hourly Compensation After Adjustment	\$29.28	\$34.51
Annual Compensation After Adjustment	\$50,248	\$50,248
Mileage		
- Number of Miles	1.50	41.50
- Amount per mile	\$0.405	\$0.405
Total Mileage Amount	\$0.61	\$16.81
Hourly Mileage Amount	\$0.09	\$3.00
Rent		
- Square Footage	50.00	50.00
- Cost per Square Foot	\$15.50	\$15.50
- Hours of Allocation per Year	1,716	1,456
Hourly Rent Amount	\$0.45	\$0.53
Capital		
- Cost of Equipment and Maintenance	\$1,000.00	\$1,000.00
- Year of Amortization	3.00	3.00
- Annual Cost	\$333.33	\$333.33
- Hours of Allocation per Year	1,716	1,456
Hourly Cost of Capital	\$0.19	\$0.23
Administrative Overhead		
- Administrative Pct.	10.0%	10.0%
- Non-travel cost	\$29.93	\$35.27
Hourly Administrative Cost	\$2.99	\$3.53
Total Rate, Per Consumer - 1 Staff, 1 Client	\$33.01	\$41.80
- Tier 1-10% Rate Increase	\$36.31	\$45.98
- Tier 2-25% Rate Increase	\$41.27	\$52.25
- Tier 3-50% Rate Increase	\$49.52	\$62.70

**Early Intervention Special Instruction (BSI)
Independent Rate Model
Professional Services - Early Intervention Services Only
Agency Providers**

Setting: Description: Unit of Service:	Clinical Bachelor's Special Instruction 1 hour	Natural Bachelor's Special Instruction 1 hour
Hourly Wage Annual Wage	\$20.57 \$42,786	\$20.57 \$42,786
ERE as a Pct. of Wages Hourly Compensation (wages + ERE) Annual Compensation (wages + ERE)	30% \$26.74 \$55,621	30% \$26.74 \$55,621
Productivity Assumptions - Total Hours - Average Travel after arrival at first client and before leaving last client - Missed Appointments - Continuous Education - AzEIP Team Training - Other Non-Billable Activity - Average on-site time; "Billable Hours" - Productivity Adjustment Hourly Compensation After Adjustment Annual Compensation After Adjustment	8.00 0.00 0.50 0.40 0.20 0.30 6.60 1.21 \$32.41 \$55,621	8.00 1.00 0.50 0.40 0.20 0.30 5.60 1.43 \$38.20 \$55,621
Mileage - Number of Miles - Amount per mile Total Mileage Amount Hourly Mileage Amount	1.50 \$0.405 \$0.61 \$0.09	41.50 \$0.405 \$16.81 \$3.00
Rent - Square Footage - Cost per Square Foot - Hours of Allocation per Year Hourly Rent Amount	50.00 \$15.50 1,716 \$0.45	50.00 \$15.50 1,456 \$0.53
Capital - Cost of Equipment and Maintenance - Year of Amortization - Annual Cost - Hours of Allocation per Year Hourly Cost of Capital	\$1,000.00 3.00 \$333.33 1,716 \$0.19	\$1,000.00 3.00 \$333.33 1,456 \$0.23
Administrative Overhead - Administrative Pct. - Non-travel cost Hourly Administrative Cost	10.0% \$33.06 \$3.31	10.0% \$38.96 \$3.90
Total Rate, Per Consumer - 1 Staff, 1 Client	\$36.46	\$45.86
- Tier 1-10% Rate Increase - Tier 2-25% Rate Increase - Tier 3-50% Rate Increase	\$40.10 \$45.57 \$54.69	\$50.45 \$57.33 \$68.79
Phase-In Rate, per Consumer - 1 Staff, 1 Client	\$42.35	\$54.26
- Tier 1-10% Rate Increase - Tier 2-25% Rate Increase - Tier 3-50% Rate Increase	\$46.59 \$52.94 \$63.53	\$59.69 \$67.83 \$81.39

**Early Intervention Special Instruction (MSI)
Independent Rate Model
Professional Services - Early Intervention Services Only
Agency Providers**

Setting: Description: Unit of Service:	Clinical Master's Special Instruction 1 hour	Natural Master's Special Instruction 1 hour
Hourly Wage Annual Wage	\$31.40 \$65,312	\$31.40 \$65,312
ERE as a Pct. of Wages Hourly Compensation (<i>wages + ERE</i>) Annual Compensation (<i>wages + ERE</i>)	30% \$40.82 \$84,906	30% \$40.82 \$84,906
Productivity Assumptions <ul style="list-style-type: none"> - Total Hours - Average Travel after arrival at first client and before leaving last client - Missed Appointments - Continuous Education - AzEIP Team Training - Other Non-Billable Activity - Average on-site time; "Billable Hours" - <i>Productivity Adjustment</i> Hourly Compensation After Adjustment Annual Compensation After Adjustment	8.00 0.00 0.50 0.40 0.20 0.30 6.60 1.21 \$49.48 \$84,906	8.00 1.00 0.50 0.40 0.20 0.30 5.60 1.43 \$58.31 \$84,906
Mileage <ul style="list-style-type: none"> - Number of Miles - Amount per mile Total Mileage Amount Hourly Mileage Amount	1.50 \$0.405 \$0.61 \$0.09	41.50 \$0.405 \$16.81 \$3.00
Rent <ul style="list-style-type: none"> - Square Footage - Cost per Square Foot - Hours of Allocation per Year Hourly Rent Amount	50.00 \$15.50 1,716 \$0.45	50.00 \$15.50 1,456 \$0.53
Capital <ul style="list-style-type: none"> - Cost of Equipment and Maintenance - Year of Amortization - Annual Cost - Hours of Allocation per Year Hourly Cost of Capital	\$1,000.00 3.00 \$333.33 1,716 \$0.19	\$1,000.00 3.00 \$333.33 1,456 \$0.23
Administrative Overhead <ul style="list-style-type: none"> - Administrative Pct. - Non-travel cost Hourly Administrative Cost	10.0% \$50.12 \$5.01	10.0% \$59.08 \$5.91
Total Rate, Per Consumer - 1 Staff, 1 Client	\$55.23	\$67.98
<ul style="list-style-type: none"> - Tier 1-10% Rate Increase - Tier 2-25% Rate Increase - Tier 3-50% Rate Increase 	\$60.75 \$69.04 \$82.84	\$74.78 \$84.98 \$101.98
Phase-In Rate, per Consumer - 1 Staff, 1 Client	\$64.01	\$79.78
<ul style="list-style-type: none"> - Tier 1-10% Rate Increase - Tier 2-25% Rate Increase - Tier 3-50% Rate Increase 	\$70.41 \$80.01 \$96.02	\$87.76 \$99.73 \$119.67

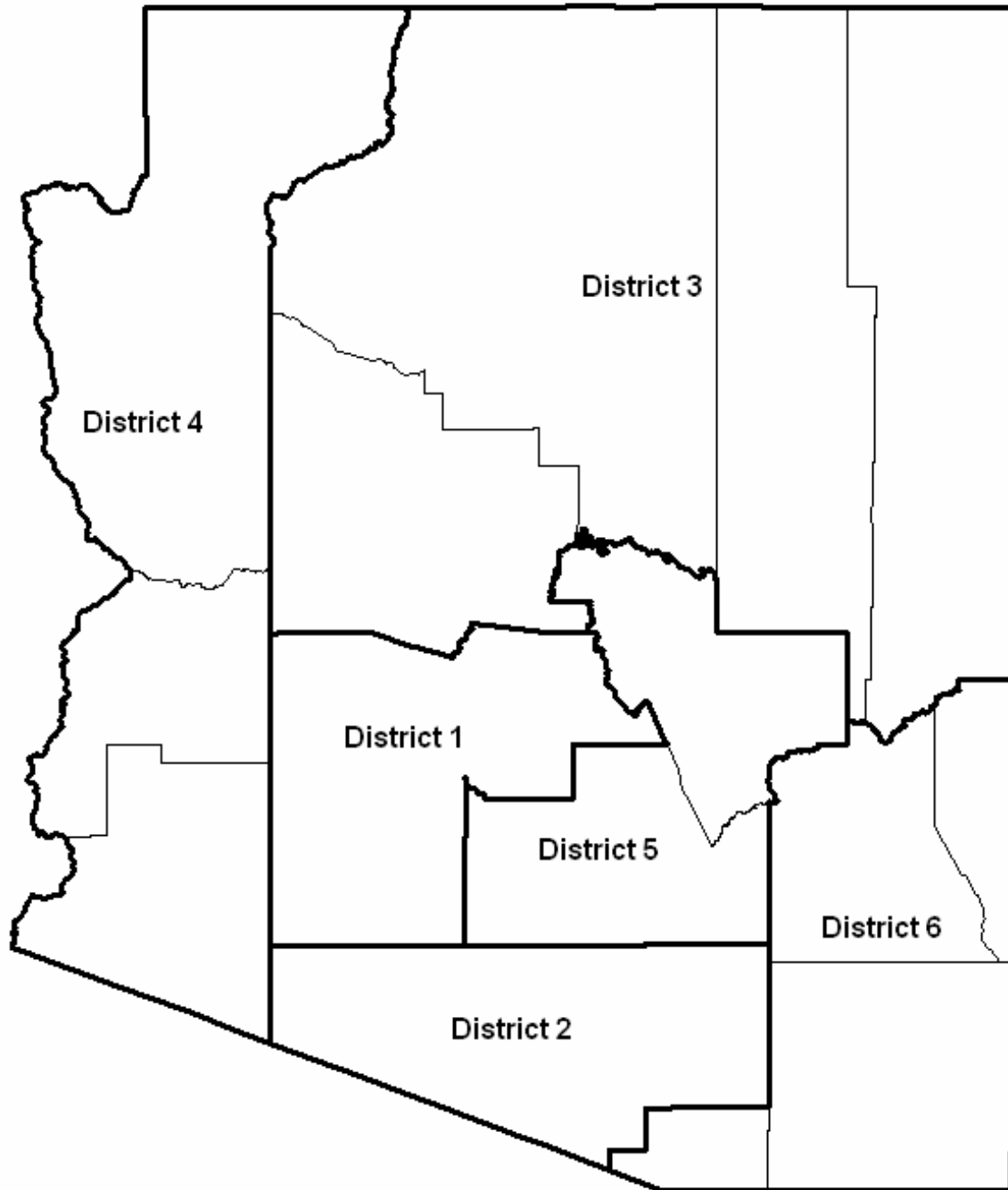
**Early Intervention Service Coordination
Independent Rate Model
Professional Services - Early Intervention Services Only
Agency Providers**

Description:	Early Intervention Service Coordination
Unit of Service:	1 hour
Hourly Wage	\$17.41
Annual Wage	\$36,208
ERE as a Pct. of Wages	30%
Hourly Compensation (<i>wages + ERE</i>)	\$22.63
Annual Compensation (<i>wages + ERE</i>)	\$47,070
Productivity Assumptions	
- Total Hours	8.00
- Continuous Education	0.20
- CORE Training	0.16
- AzEIP Team Training	0.20
- Conference with Supervisor	0.16
- Other Non-Billable Activity	0.28
- Average on-site time; "Billable Hours"	7.00
- <i>Productivity Adjustment</i>	1.14
Hourly Compensation After Adjustment	\$25.86
Annual Compensation After Adjustment	\$47,070
Supervision	
Hourly Compensation	\$21.72
Annual Compensation	\$45,175
Average daily portion of an hour	0.50
Average Supervisory Cost per Hour	\$1.36
Mileage	
- Number of Miles	100.00
- Amount per mile	\$0.405
Total Mileage Amount	\$40.50
Hourly Mileage Amount	\$5.79
Rent	
- Square Footage	50.00
- Cost per Square Foot	\$15.50
- Hours of Allocation per Year	1,820
Hourly Rent Amount	\$0.43
Administrative Overhead	
- Administrative Pct.	10.0%
- Non-travel cost	\$27.65
Hourly Administrative Cost	\$2.76
Total Rate, Per Consumer - 1 Staff, 1 Client	\$36.20

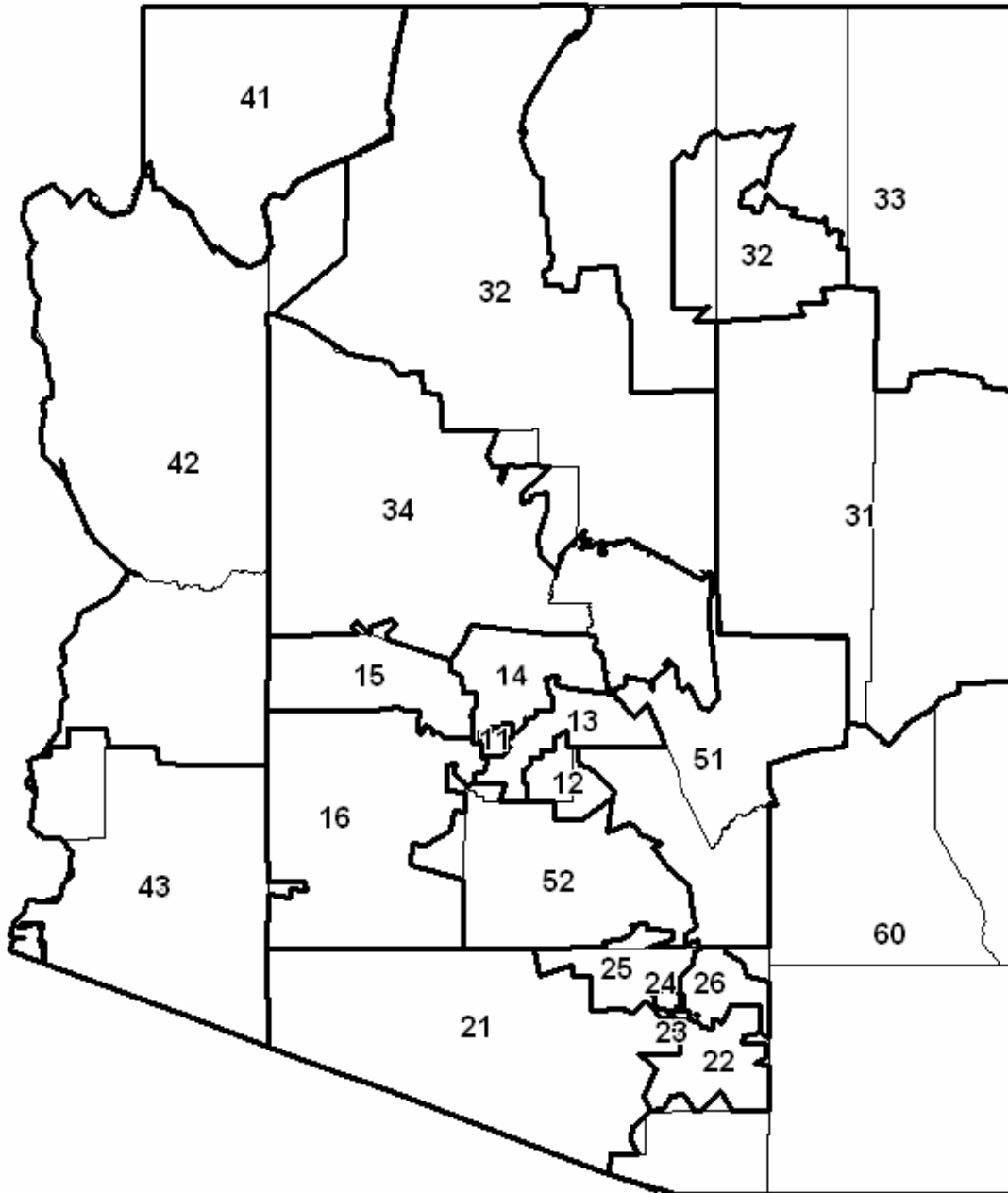
Appendix 4

Maps

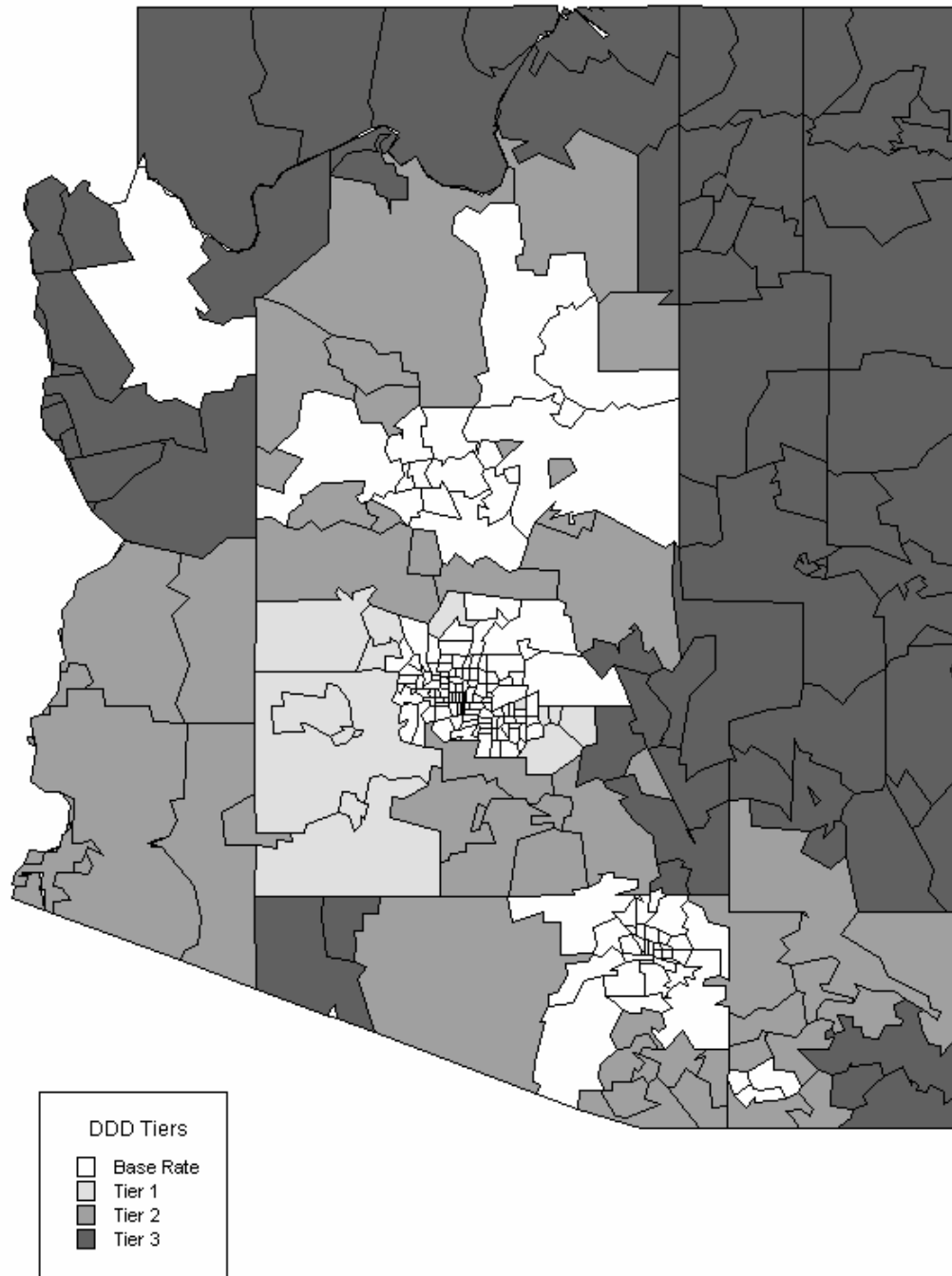
**Early Intervention Program
State of Arizona by District**



**Early Intervention Program
State of Arizona By Geographic Area**



**Early Intervention Program
State of Arizona by Zip Code (Tiered)**



Early Intervention Redesign
State of Arizona by Geographic Area
by Zip Code (Tiered)

